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IN THE

SUPREME COURT OF THE UNITED STATES

OCTOBER TERM, 1973

No. 73-1638

BETTY L. GOLD, on Behalf of the
SUSQUEHANNA CORPORATION,

Petitioner,

v.

ARCH C. SCURLOCK and GLEN L. SLOANE,

Respondents.

PETITION FOR A WRIT OF CERTIORARI TO THE UNITED STATES COURT OF APPEALS FOR THE FOURTH CIRCUIT

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PETITION FOR A WRIT OF CERTIORARI TO THE UNITED STATES COURT OF APPEALS FOR THE FOURTH CIRCUIT

Petitioners pray that a writ of certiorari issue to review the judgment of the United States Court of Appeals for the Fourth Circuit, entered on October 19, 1973.

OPINION BELOW

The opinion of the United States District Court for the Eastern District of Virginia (Hon. Oren R. Lewis), adjudging after trial that defendants Arthur Sloan,

Glenn Sloane, Daniel McBride and Arch C. Scurlock were liable and Keith E. Rumbel not liable pursuant to §16(b) of the Securities Exchange Act of 1934 ("§16(b)") to the Susquehanna Corporation ("Susquehanna") for short-swing profits made in Susquehanna stock, was filed on April 6, 1971 and is reported at 324 F. Supp. 1211 (E.D. Va., 1971). The opinion is printed as Appendix "A" to this petition.

The opinion of the majority of the panel of the United States Court of Appeals for the Fourth Circuit, reversing the judgment of liability as against defendants Scurlock and Sloane, modifying the judgment as against defendant Sloan, and affirming the dismissal of the action against Keith E. Rumbel, was rendered on October 19, 1973, and is reported at 486 F.2d 340 (4th Cir., 1973). Judge Winter filed a separate opinion concurring in part and dissenting in part. Such opinions are printed as Appendix "B" to this Petition.

JURISDICTION

The Court of Appeals denied plaintiff's motion for reargument on February 1, 1974. Its order is printed as Appendix "C" to this Petition. This Petition is being filed within ninety days after the entry of the aforesaid order denying reargument. Jurisdiction is conferred on this Court by 28 U.S.C. §1254(1).

QUESTIONS PRESENTED

I. Did the Court of Appeals, in determining liability under §16(b) of the Exchange Act, adopt a standard in conflict with the plain meaning of the statute, its legislative history and decisions of this Court when it held (i) that identical transactions constituted a "purchase" for one director but not for another and (ii)

that an insider must actually possess inside information to be held liable under Section 16(b).

II. Under the facts of the instant case where the merger is alleged to be the opening transaction ("purchase"), did the Court of Appeals err in restricting the period of examination for determining the "possibility for abuse" during the period prior to the merger of ARC into Susquehanna rather than during the six-month period immediately subsequent to said merger date.

STATUTE INVOLVED

The Statute involved is Section 16(b) of the Securities Exchange Act, 15 U.S.C., Section 78p(b):

> For the purpose of preventing the unfair use of information which may have been obtained by such beneficial owner, director, or officer by reason of his relationship to the issuer, any profit realized by him from any purchase and sale, or any sale and purchase, of any equity security of such issuer (other than an exempted security) within any period of less than six months, unless such security was acquired in good faith in connection with a debt previously contracted, shall inure to and be recoverable by the issuer, irrespective of any intention on the part of such beneficial owner, director, or officer in entering into such transaction of holding the security purchased or of not repurchasing the security sold for a period exceeding six months. Suit to recover such profit may be instituted at law or in equity in any court of competent jurisdiction by the issuer, or by the owner of any security of the issuer in the name and in behalf of the issuer if

the issuer shall fail or refuse to bring such suit within sixty days after request or shall fail diligently to prosecute the same thereafter; but no such suit shall be brought more than two years after the date such profit was realized. This subsection shall not be construed to cover any transaction where such beneficial owner was not such both at the time of the purchase and sale, or the sale and purchase, of the security involved, or any transaction or transactions which the Commission by rules and regulations may exempt as not comprehended within the purpose of this subsection.

STATEMENT OF THE CASE

Plaintiff is a shareholder of Susquehanna. Defendants, Arthur W. Sloan and Arch L. Scurlock were the founders of Atlantic Research Corporation ("ARC"). In 1967 each was a director and owned more than 10% of ARC's common stock. In addition, defendant Sloan was ARC's Chief Executive Officer. On August 2, 1967, a majority of the directors of ARC voted in favor of a proposal of merger made by Susquehanna providing for the exchange of Susquehanna securities for ARC securities. The directors favored the Susquehanna proposal over proposals made by several other corporations. Defendants Sloan and Scurlock voted in favor of the Susquehanna merger.

The approval of the shareholders of ARC owning a majority of its stock was also a condition precedent to the merger. On November 27, 1967, a majority of ARC's shareholders, including defendants Sloan and Scurlock, who together owned approximately 36% of ARC's common stock, voted in favor of the Susque-

hanna merger. On December 4, 1967, the merger was declared effective and the ARC stock was converted into a newly authorized issue of convertible Susquehanna preferred.

Defendants Sloan and Scurlock became directors of Susquehanna on December 1, 1967, three days prior to the consummation of the merger. Within six months of the merger, defendant Scurlock sold in the market, in a voluntary transaction, 36,000 shares of Susquehanna stock, realizing a profit of $736,519.28. Within that same period, defendant Sloan similarly sold 2,000 shares, realizing a profit of $67,539.18. Defendant Sloane, who became an officer of Susquehanna after the merger was consummated, also sold Susquehanna stock acquired in exchange for ARC stock during this period. Short-swing profits realized by him amounted to $10,922.30.

After a trial, the District Court found that defendants Sloan, Scurlock, Sloane and McBride were insiders, that they "purchased" Susquehanna stock by virtue of the merger and "sold" it within the prohibited six-month period, and that, accordingly, they must account to Susquehanna for their profits. Further, the Court imposed pre-judgment interest, concluding that an award of interest would best serve the remedial purposes of §16(b).

The Court of Appeals modified the judgment as to defendant Sloan by vacating the award of interest. It held that defendant Sloan was an insider of Susquehanna and purchased and sold its stock within six months. But, because the Court of Appeals believed that defendant Sloan was unaware that his transactions in Susquehanna stock violated §16(b), it reversed the award of pre-judgment interest against him. The Court, however, treated Sloan's co-director, defendant Scurlock

differently. It found that he, too, was an insider, but that the exchange of ARC stock for Susquehanna was not, in his case, a purchase, although as already noted, it had constituted a purchase for defendant Sloan. Accordingly, the Court reversed the District Court's judgment against defendant Scurlock. The Court of Appeals also reversed the District Court's findings against Sloane and affirmed the dismissal as to Keith E. Rumbel. Defendant McBride paid the amount assessed against him and was therefore not a party in the appeal.

Judge Winter filed a concurring opinion. In his view, defendants Sloan and Scurlock had violated §16(b). He further advised that the case should have been remanded to the District Court to determine whether Sloane engaged in activities which would constitute him an insider for the purposes of §16(b).

This Petition for Certiorari is filed in connection with Defendants Scurlock and Sloane, only.

REASONS FOR GRANTING THE WRIT

I.

THE INTERPRETATIONS PLACED UPON §16(b) BY THE COURT OF APPEALS IN REQUIRING THAT THE INSIDER POSSESS ACTUAL INSIDE INFORMATION BEFORE LIABILITY CAN BE IMPOSED IS CONTRARY TO AND CONFLICTS WITH THE PLAIN LANGUAGE OF §16(b), ITS LEGISLATIVE HISTORY AND DECISIONS OF THIS COURT. MOREOVER, THE COURT OF APPEALS ERRED IN HOLDING THAT AN IDENTICAL TRANSACTION CAN CONSTITUTE A "PURCHASE" BY ONE DIRECTOR AND NOT BY ANOTHER DIRECTOR.

The decision of the Court of Appeals for the Fourth Circuit adopted a subjective test for determining liability under §16(b). It required a showing that

insiders must actually possess confidential information as a condition precedent to a determination as to whether there was a purchase and sale under the provisions of §16(b), notwithstanding the fact that said insiders engaged in the identical transaction. As we shall now demonstrate, such a requirement for finding liability directly conflicts with decisions of this Court.

The language of §16(b) is expressed in terms of strict liability. It provides for the recovery by or on behalf of the corporation of any profits made by an insider through the purchase and sale of the corporation's securities during a six-month period. Profits must be turned over without proof of the actual use of inside information or an intent to engage in a short-swing transaction.

The legislative history of the Rule shows that §16(b) was enacted to "protect the interests of the public against the predatory operations of directors, officers and principal stockholders of corporation . . ." S. Rep. No. 1455, 73d Cong., 2d Sess., p. 68 (1934). A study conducted by Congress prior to the enactment of the National Securities Law revealed that:

> "Among the most vicious practices unearthed at the hearings before the subcommittee was the flagrant betrayal of their fiduciary duties by directors and officers who used their positions of trust and the confidential information which came to them in such positions, to aid them in their market activities." (S. Rep. No. 1455, 73d Cong., 2d Sess., p. 55)

The method adopted by Congress to curb such abuse "was a flat rule taking the profits out of a class of transactions in which the possibility of abuse was believed to be intolerably great." *Reliance Electric Co. v. Emerson Electric Co.*, 404 U.S. 418, 422 (1972).

This Court explained the rationale for this Rule. Quoting from *Bershad v. McDonough*, 428 F.2d 693, 696, (7th Cir., 1970), this Court stated:

> "In order to achieve its goals, Congress chose a relatively arbitrary rule capable of easy administration. The objective standard of Section 16(b) imposes strict liability upon substantially all transactions occurring within the statutory time period, regardless of the intent of the insider or the existence of actual speculation. This approach maximized the ability of the rule to eradicate speculative abuses by reducing difficulties in proof. Such arbitrary and sweeping coverage was deemed necessary to insure the optimum prophylactic effect. 404 U.S. at 422

In recent years however, numerous transactions have been regarded in effect as "purchases" and "sales" for various purposes which would not have been previously so considered.

Because of the harshness of the Rule and its possible application to "unorthodox" purchases or sales, the Supreme Court recently approved an interpretation which would limit the applicability of §16(b). It confined it to only those unorthodox purchases and sales which give rise to the "possibility of abuse" which the Rule was designed to curb. In *Kern County Land Co. v. Occidental Petroleum Corp.*, 411 U.S., 582 (1973), this Court stated:

> The statutory definitions of "purchase" and "sale" are broad and, at least arguably, reach many transactions not ordinarily deemed a sale or purchase. In deciding whether borderline transactions are within the reach of the statute, the courts have come to inquire whether the transaction may serve as a vehicle for the evil which

> Congress sought to prevent—the realization of short-swing profits based upon access to inside information—thereby endeavoring to implement congressional objectives without extending the reach of the statute beyond its intended limits. The statute requires the inside, short-swing trader to disgorge all profits realized on all "purchases" and "sales" within the specified time period, without proof of actual abuse of insider information, and without proof of intent to profit on the basis of such information. Under these strict terms, the prevailing view is to apply the statute only when its application would serve its goals.
>
> * * *
>
> Thus, "[i]n interpreting the terms 'purchase' and 'sale,' courts have properly asked whether the particular type of transaction involved is one that gives rise to speculative abuse." 411 U.S. at 593-595

An ordinary cash purchase or sale by an insider is clearly within the plain meaning of the rule and the purpose which it was designed to serve. However, an involuntary purchase or sale resulting, for example, from a forced conversion in a merger or other form of reorganization, may not give rise to speculative abuse. In such situations, a "pragmatic" rather than a "technical" test is used to confine the application of the statute to situations where "the particular type of transaction involved is one that gives rise to speculative abuse" and "may serve as a vehicle for the evil which Congress sought to prevent."

Once, however, a transaction is found to have the possibility of permitting insider speculation, the insider is held liable regardless of whether he intended to speculate. As noted in *Kern County Land Co. v. Occidental Petroleum Corp., supra:*

> "You hold the director, irrespective of any intention or expectation to sell the security within 6 months after, because it will be absolutely impossible to prove the existence of such intention or expectation and you have to have this crude rule of thumb, because you cannot undertake the burden of having to prove that the director intended, at the time he bought, to get out on a short-swing." 411 U.S. at 593
>
> (Hearings Before the Senate Committee on Banking and Currency pursuant to S. Res. 84 (72d Cong.) and S. Res. 56 and 97 (73d Cong.), 73d Cong., 1st & 2d Sess., p. 6557).

The majority decision apparently gave lip service to principles and ostensibly conceded that its determination should be controlled thereby. However, in reaching its decision, under the facts of this case, the majority ignored those principles and reached a result directly at odds with the meaning of §16(b), its purposes and the forty years of judicial interpretation which has followed its adoption.

The majority found that the "unorthodox purchase" of Susquehanna stock by defendant Sloan did give rise to the possibility of speculative abuse since he had actual inside information which could have been so used.

> "During this same period, when stockholders generally were uninformed about Susquehanna and its financial condition and prospects, Sloan was in possession of information secured by an examination of Susquehanna's records and inspection of its plants that gave him superior knowledge about the financial condition of Susquehanna and its prospects. He thus did have an opportunity for abuse of inside information. We feel sure that he did not actually use such information for his

> personal benefit. But liability does not rest on actual abuse; it is the possibility for abuse that supports recovery." 486 F.2d at 352.

Having thus found that the "transaction" was one that gave rise to the possibility of abuse, the majority was committed to a finding that all such "unorthodox purchases" were "purchases" for purposes of §16(b) for all insider defendants since all of them engaged in the identical transaction.

However, the majority refused to do this. Rather, it isolated Scurlock and searched the record to determine whether Scurlock had actual confidential knowledge of Susquehanna's affairs prior to purchase. Finding no such knowledge the majority exonerated Scurlock. Recognizing the illogical nature of its position and trying to justify same, the majority stated:

> "Thus we have the somewhat paradoxical, but unavoidable, situation in which apparently identical transactions made by Sloan and the other defendants are deemed in one case a 'purchase' and in the other cases not 'purchases'. As a matter of law, however, such transactions are not identical. The actual knowledge possessed by an insider at the time of a given 'unorthodox transaction' is an essential element to be considered in determining whether a 16(b) 'purchase' has occurred; the term 'purchase' should be viewed as a legal concept and not strictly according to its dictionary definition." 486 F.2d at 352-353

The decision if left standing is far reaching and will overturn the previously clear standards for imposing §16(b) liability in future cases. Henceforth, in a merger situation such as in the instant case as well as in every other so-called "unorthodox" transaction, the plaintiff will have the inordinate burden of proving in an

identical transaction that each defendant had actual knowledge of the affairs of the surviving corporation or had other speculative advantages before liability can be imposed. It is contended that this is contrary to the purposes of Section 16(b) and is directly contrary to the decision of this Court in *Kern County Land Co. v. Occidental Petroleum Corp., supra* and *Reliance Electric Co. v. Emerson Electric Co., supra.* Once there is a finding that the challenged transaction gives rise to the possibility of abuse on the part of one director, the "unorthodox" purchase should be considered a purchase for all directors, without inquiry as to the state of their knowledge and intent.

II.

THE COURT OF APPEALS ERRED IN RULING THAT CIRCUMSTANCES OR EVENTS OCCURRING SUBSEQUENT TO THE MERGER TRANSACTION IN QUESTION CANNOT BE RELEVANT IN DETERMINING WHETHER THERE WAS A POSSIBILITY OF SPECULATIVE ABUSE OF INSIDE INFORMATION BY THE INSIDER DEFENDANTS.

The majority on the Court of Appeals erroneously limited inquiry of the facts in determining whether there was a "possibility of abuse" to the period prior to or at the time of the merger between ARC and Susquehanna. As noted by the majority:

> "circumstances or events occurring after the transaction in question cannot possibly be relevant in determining whether there was a possibility of speculative abuse when such transaction occurred (except insofar as such subsequent events reveal the extent of prior knowledge). The merger is the cut-off date in both cases for determining whether there has been an opportunity for speculative abuse of inside information." 486 F.2d at 349

Plaintiff contends that the majority reasoning is clearly in error in those situations, such as in the instant case, where the exchange of securities constitutes the *opening* acquisition transaction, *i.e.*, the merger of ARC into Susquehanna, which is asserted by plaintiff to be a "purchase". This must be distinguished from the facts in *Kern County Land Co., supra.*, where the "unorthodox" transaction was a closing disposition transaction, *i.e.*, a merger which was contended to be a "sale". Because defendants became insiders of the surviving corporation after the consumation of the merger, it must be presumed that defendants had access to inside information with respect to Susquehanna by virtue of their sensitive inside positions as directors (Sloan and Scurlock) and officer (Sloane). It should again be noted that §16(b) applies regardless of whether the defendant actually used inside information and irrespective of any intention or expectation on the part of any defendant to speculate on such inside information. As noted by Judge Winter, "if . . . the situation that obtains after an opening merger acquisition is examined, the possibility of abuses that are within the ambit of §16(b)'s protective purpose may very well appear. When a defendant becomes an insider of an issuer as part of an opening acquisition of such issuer's stock, such defendant may be able to use information obtained thereafter, by virtue of his insider position, in timing his closing dispositions of the stock. Such an abuse is exactly the sort of evil that §16(b) is designed to prevent." 486 F.2d at 356.

Judge Winter in his concurring and dissenting opinion forcibly articulates the proposition that the critical period of examination for possibilities of abuse under the facts of the instant case is the period commencing at the date of the merger and terminating within the

six-month period thereafter when the insiders sold their respective securities. Applying such a test, Judge Winter concluded that the defendants Scurlock and Sloan had violated §16(b). Plaintiff, Gold, respectfully submits that Judge Winter's position is the correct one, consistent with decisions of this and other Courts and the policy contained in §16(b). See 486 F.2d 353-356, a copy of which opinion is printed as part of Appendix "B".

CONCLUSION

The proliferation of mergers, cash and stock tender offers and other forms of reorganizations and corporate take-overs can predictably be expected to constitute the bulk of §16(b) litigation in the future. The problems presented by such situations will proliferate if the majority's decision is left standing. It is, therefore, important in the administration of §16(b) that this Court reaffirm the guiding principles of §16(b) that (1) liability does not depend upon a subjective inquiry into the state of mind of an insider to determine whether he had inside information; (2) that if a transaction is found to lend itself to the possibility of speculative

abuse with respect to one insider, the transaction will apply to all other insiders engaged in the identical transaction; and (3) that the critical period of examination to determine the possibility of abuse applies to the six-month period succeeding a merger where such merger is alleged to constitute the opening transaction ("purchase").

Respectfully submitted,

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APPENDIX A

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April 6, 1971
Clerk, U.S. District Court
Alexandria, Virginia

IN THE
UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF VIRGINIA

Alexandria Division

BETTY L. GOLD, on behalf of THE SUSQUEHANNA CORPORATION,	:	
Plaintiff	:	
v.	:	
ARCH C. SCURLOCK, ARTHUR W. SLOAN, DANIEL McBRIDE, GLENN L. SLOANE, KEITH E. RUMBELL and THE SUSQUEHANNA CORPORATION,	:	Civil Action No. 4990-A
Defendants	:	

MEMORANDUM OPINION

In this stockholder's derivative suit the plaintiff seeks reimbursement on behalf of The Susquehanna Corporation for short-swing profits which she says were realized

by the defendants in violation of Section 16(b) of the Securities Exchange Act of 1934 (15 U.S.C. § 78p).[1]

The facts are essentially undisputed. Atlantic Research Corporation (ARC) was a public corporation whose stock was traded on the American Exchange – Defendant Arthur W. Sloan was ARC's chief executive officer and chairman of the board – He owned 16.52% of ARC's common stock – Defendant Arch C. Scurlock was a member of ARC's board of directors – He owned 19.68% of ARC's common stock. Defendants Glenn L. Sloane, Daniel McBride and Keith E. Rumbel were officers of ARC – each owned less than 10% of ARC's common stock.

---

[1] (a) Every person who is directly or indirectly the beneficial owner of more than 10 per centum of any class of any equity security (other than an exempted security) which is registered on a national securities exchange, or who is a director or an officer of the issuer of such security, shall file, at the time of the registration of such security or within ten days after he becomes such beneficial owner, director, or officer, a statement with the exchange. . . .

(b) For the purpose of preventing the unfair use of information which may have been obtained by such beneficial owner, director, or officer by reason of his relationship to the issuer, any profit realized by him from any purchase and sale, or any sale and purchase, of any equity security of such issuer (other than an exempted security) within any period of less than six months, unless such security was acquired in good faith in connection with a debt previously contracted, shall inure to and be recoverable by the issuer, irrespective of any intention on the part of such beneficial owner, director, or officer in entering into such transaction of holding the security purchased or of not repurchasing the security sold for a period exceeding six months. . . . This subsection shall not be construed to cover any transaction where such beneficial owner was not such both at the time of the purchase and sale, or the sale and purchase, of the security involved. . . .

On August 2, 1967 ARC's board of directors announced that an offer for merger with The Susquehanna Corporation (SC)[2] had been accepted in principal. The basic provisions of this merger offer were outlined in a memorandum dated July 31, 1967 from Korholz, chairman of SC's board of directors, to Arthur Sloan. One of the provisions provided that SC would issue newly created preferred stock with a value of not less than $36.00 for each share of ARC common.

The merger was approved by the shareholders of both companies November 27, 1967 – effective December 4, 1967.

Scurlock has served as a director of SC since December 1, 1967. He acquired more than 10% of the outstanding preferred stock of SC on December 4, 1967 in exchange for his ARC holdings – He sold 36,000 shares of his original holding of 380,070 shares of SC preferred between December 20, 1967 and January 17, 1968.

Arthur Sloan has served as a director and chief executive officer of SC since December 1, 1967 – He acquired more than 10% of the outstanding preferred stock of SC on December 4, 1967 in exchange for his ARC holdings – He sold 1,000 shares of SC preferred on December 27, 1967 and another 1,000 shares on January 18, 1968.

Rumbel, Glenn L. Sloane and McBride served as officers of SC after the merger. McBride sold 300 shares of the SC preferred he had acquired in exchange for ARC stock within six months from the date of the merger. Rumbel and Glenn Sloane sold, within six months of the merger, 6,300 and 500 shares,

---

[2] Susquehanna stock was publicly traded.

respectively, of the SC preferred they had acquired in exchange for their ARC stock.

The plaintiff wants the Court to require the defendants to turn back to the corporation the profits made from the sale of this stock.

This is the type of transaction Section 16(b) seeks to prevent. See Newmark v. RKO, 425 F.2d 348 (2nd Cir. 1970).

> "... That RKO's heart may have been pure and its motivation noble matters not. The significant factor is whether RKO *could have* reaped a speculative profit from the 'unfair use of information * * * obtained * * * by reason of [its] relationship to [Central].'"

It is the potential for abuse, not the actual abuse, at which Section 16(b) is aimed.

In Newmark the court held that fixing the purchase price for the stock of the corporation dissolving in the merger before the details of the proposed merger became public knowledge opened the door to possible speculative abuse – The fact that the details, including the purchase price of the stock in the dissolving corporation, were made public the day after consummation did not eliminate the possibility of abuse.

The same situation existed here – The defendants were aware on July 31, 1967 (Monday) of the market value of preferred stock SC would issue in exchange for their ARC common. This was not made public until August 2, 1967 (Wednesday). Thus the defendants had a 48-hour advantage over the general public for speculation. Clearly this presented the defendants with the opportunity for abuse, which Section 16(b) was designed to prevent.

For liability to attach via 16(b) there must be (1) a purchase and (2) a sale of securities (3) by one who owns more than 10% of any one class of the issuer's securities or who is a director or officer of the issuer, (4) within a six-month period.

The transactions here made all occurred within a six-month span commencing December 4, 1967 – The defendants acquired their SC preferred in exchange for their ARC common. They disposed of the SC preferred in question on the open market.

The Court here holds that the initial exchange of ARC common for SC preferred constitutes a purchase for 16(b) purposes – The "economic equivalence exemption" established by Blau v. Lamb, 363 F.2d 507 (2nd Cir. 1966), does not apply where the securities received reflect ownership rights in a newly merged corporation (see Newmark, supra).

That disposal of stock on the open market is a sale is beyond question.

Arthur Sloan and Scurlock, in addition to being directors of SC prior to the merger, became 10% beneficial owners of a class of equity securities upon exchange of their ARC common for SC preferred stock.

It is well settled that the prohibition of Section 16(b) embraces transactions made by such beneficial owners. See Stella v. Graham-Paige Motors Corp., 232 F.2d 299 (2nd Cir. 1956), where the court held that Graham-Paige, which held six per cent of Kaiser–Frazer stock, became the "beneficial owner" of more than 10% at the very moment it purchased additional shares -- A sale there within six months from that time subjected Graham-Paige to liability.

Arthur Sloan and Scurlock, being both directors and beneficial owners of SC preferred stock, are clearly "insiders" – Thus, having fulfilled all the requirements

for 16(b) liability, they will be required to turn back the profits made on the sale of the stock in question.

The Court finds that the remaining three defendants were officers of SC at the time of their merger acquisition of SC stock – Even so, these defendants claim their offices were merely titular and, as such, they were not privy to inside information.

Rumbel's duties as an officer of SC (and as an officer of ARC prior to the merger) were mere staff functions – routine administrative chores – He ceased being an important cog in the ARC machine in May of 1966 – His duties were not at all reflective of the title that he held in ARC before, or in SC after, the merger. Being a corporate officer without portfolio does not per se make him an "insider" as contemplated in Section 16(b) – and the Court so finds as to Rumbel.

McBride was a vice president of ARC before, and a vice president of SC after, the merger, as was defendant Glenn Sloane. McBride served as the manager of the Ordinance Division and Sloane served as the manager of R & G Sloane, a subsidiary of ARC before, and a subsidiary of SC after, the merger.

Although there was no evidence indicating that McBride or Sloane had an opportunity to avail themselves of the inside details of the merger arrangement – Section 16(b) does not so require – They were corporate officers both in name and in fact – Their duties and responsibilities were equal to their titles. As corporate officers who purchased and sold corporate stock within a six-month period – they too will be held liable for any profits realized from the sale of their stock in question.

Subsequent to trial, counsel for the defendants raised the argument that the SC preferred stock was not "registered pursuant to Section 12" of the Securities

Exchange Act as required by Section 16(b) before the sanctions imposed therein can apply.

The record here made discloses that the SC preferred was exchanged for ARC common on December 4, 1967. Although not registered until December 12, 1967, SC preferred was at all times convertible into SC common which had been registered since July 2, 1965.

> "... [S]ince §16(b) does not expressly require that the stock held by an officer or director of a corporation must be registered on a national securities exchange at the time it was purchased as well as when it was sold, we will not infer such a requirement contrary to the manifest statutory purpose...." Perfect Photo, Inc. v. Grabb, 205 F.Supp. 569 (E.D.Pa. 1962).

The court there held that registration at the time of sale is sufficient for Section 16(b) purposes.

The plaintiff contends damages should be calculated using the market value of ARC common at the time of the merger. The defendants contend that it should be the value of The Susquehanna Corporation preferred at the time of the merger calculated according to a formula set forth in the merger agreement.

In Smolowe v. Delendo Corporation, 136 F.2d 231 (2nd Cir. 1943), the court states, with regard to the determination of "profits realized" under a 16(b) transaction,

> "The statute is broadly remedial.... Recovery runs not to the stockholder, but to the corporation. We must suppose that the statute was intended to be thoroughgoing, to squeeze all possible profits out of stock transactions...."

Adopting this standard, the damages here should be computed by using the market price of ARC on the

day of merger, together with accrued interest at six per cent per annum.

The attorney for the plaintiff should forthwith prepare an appropriate order in accordance with this memorandum opinion, submit the same to counsel of record for the defendants for approval as to form and as to the amount due the corporation from each defendant, and then to the Court for entry.

The Clerk will send a copy of this memorandum opinion to all counsel of record.

(Signature Illegible)
United States District Judge

April 6, 1971

A True Copy, Teste: W. Farley Powers, Jr., Clerk
By John Edmond Cox, Deputy Clerk

APPENDIX B

UNITED STATES COURT OF APPEALS
FOR THE FOURTH CIRCUIT

No. 71-2180

BETTY L. GOLD, on behalf of The Susquehanna Corporation, — Appellee,

-versus-

Arthur W. Sloan and Glenn L. Sloane, — Appellants.

Securities and Exchange Commission, — Amicus Curiae

No. 71-2181

BETTY L. GOLD, on behalf of The Susquehanna Corporation, — Appellant,

-versus-

Keith E. Rumbel, — Appellee.

Securities and Exchange Commission, — Amicus Curiae

No. 71-2182

BETTY L. GOLD, on behalf of The Susquehanna Corporation, — Appellee,

-versus-

Arch C. Scurlock, — Appellant.

Securities and Exchange Commission, — Amicus Curiae

Appeals from the United States District Court for the Eastern District of Virginia, at Alexandria. Oren R. Lewis, District Judge.

Argued: May 9, 1972 Decided: October 19, 1973

Before BOREMAN, Senior Circuit Judge, WINTER and RUSSELL, Circuit Judges.

Charles S. Rhyne (Courts Oulahan, David M. Dixon, Robert H. Culp, and Rhyne and Rhyne; and Edmund D. Campbell, and Douglas, Obear, and Campbell on brief) for Appellants in No. 71-2180; Joseph B. Gildenhorn (Sidney B. Silverman, Ewell G. Moore, Jr., on brief) for Appellee in No. 71-2180, for Appellant in No. 71-2181, and for Appellee in No. 71-2182; C. Roger Nelson (Franklin M. Schultz, Stephen L. Parker, and Purcell and Nelson; and William W. Koontz, and Boothe, Pritchard, and Dudley on brief) for Appellant in No. 71-2182; Jack L. Lewis (John M. Gray, Robert B. Hirsch, David M. Osnos, and Arent, Fox, Kintner, Piotkin and Kahn; and A. Francis Vitt, Jr., on brief) for Appellee in No. 71-2181. (G. Bradford Cook, General Counsel, Walter P. North, Associate General Counsel, Jacob H. Stillman, Assistant General Counsel, Frederick L. White, Attorney, Securities and Exchange Commission, on brief) for Amicus Curiae.

RUSSELL, CIRCUIT JUDGE:

Betty L. Gold as a stockholder of The Susquehanna Corporation (hereinafter referred to as Susquehanna) sues to recover under Section 16(b) of the Securities Exchange Act profits allegedly realized by certain "insiders" from sales on the open market of shares of Susquehanna preferred stock issued to them as stockholders in connection with the merger of Atlantic Research Corporation (hereinafter referred to as ARC) into Susquehanna.[1] All of the defendants had acquired

[1] Jurisdiction of the action was had under Sections 78p(b) and 78(aa), 15 U.S.C.

their ARC stock prior to 1967. In fact, the two most directly concerned, Scurlock and Sloan, had not purchased any stock later than 1962 or 1963. Both the defendant Scurlock and the defendant Sloan were directors and owners of more than ten per cent of the equity stock of ARC. In addition, Sloan was the chairman of the board and chief executive officer of ARC during the merger negotiations involved in this proceeding. The other two defendants were not directors but were at the time vice-presidents either of ARC or one of its subsidiaries, and continued for a time in a like capacity with Susquehanna after the merger. Although all the defendants had acquired their stock in ARC more than six months before either there was an agreement to merge or the actual effective date of the merger, their sales which represent the basis for this action occurred less than six months after the effective date of the merger. The only issue in the cases is whether the exchange by the defendants of their ARC stock for Susquehanna stock pursuant to the merger constituted a "purchase" within the terms of the Act as of the effective date of the merger so as to establish a starting date for measuring the six-month period between purchase and sale of stock by the several defendants. The District Court found that it did. We reverse in part and affirm in part.

I.

These actions are predicated on Section 16(b) of the Securities Exchange Act,[2] which provides that any profits realized by a statutorily defined corporate "insider" from "any purchase and sale" or "any sale

[2] 15 U.S.C. §78p(b), Securities Exchange Act of 1934 §16(b).

and purchase" of any equity security of his corporation within a period of less than six months are recoverable by or on behalf of the corporation. A corporate "insider" is defined in the Act as any "person who is directly or indirectly the beneficial owner of more than 10 per centum of any class of an equity security" of his issuer "or who is a director or an officer of the issuer * * *."[3] The purpose of the statute was to take "the profits out of a class of transactions in which the possibility of abuse was believed to be intolerably great" and to prevent the use by "insiders" of confidential information, accessible because of one's corporate position or status, in speculative trading in the securities of one's corporation for personal profit.[4]

No difficulty has been experienced in applying the statute and what has been described as its "crude rule of thumb"[5] to the "traditional cash-for-stock transactions that result in a purchase and sale or a sale and purchase within the six-month, statutory period * * *."[6] The right of recovery in such a situation is

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[3] 15 U.S.C. §78p(a).

[4] *Reliance Electric Co. v. Emerson Electric Co.* (1972) 404 U.S. 418, 422, *reh. denied* 405 U.S. 969. *See, also, Adler v. Klawans* (2nd Cir. 1959) 267 F.2d 840, 844, in which Chief Justice Burger, then sitting as Circuit Judge, stated that the intent of the statute was to prevent "insiders" "from making private and gainful use of information acquired by them by virtue of their official relationship to a corporation. The objective was not to punish but to deter the persons in these three categories – directors, officers, 10% beneficial owners – from making improper use of information gained in a representative capacity."

[5] *See, Abrams v. Occidental Petroleum Corporation* (2nd Cir. 1971) 450 F.2d 157, 162, *aff'd. sub nom. Kern County Land Co. v. Occidental Petroleum Corp.* (1973) U.S. .

[6] *Kern County Land Co. v. Occidental Petroleum Corp.* (1973) U.S. , 41 L.W. 4582, Slip Opinion at 11.

plain. The real problem for the courts in construing the statute, however, has arisen in connection with the "unorthodox" transaction,[7] one in which the statutory concept of "purchase" and "sale" is blurred and where its identification within such concept is "borderline."[8] Included among these "unorthodox" situations is an exchange of stock pursuant to a corporate merger, as in these cases. A judicial conflict developed over how to deal with such transactions under the statute. *Kern County Land Co. v. Occidental Petroleum Corp., supra,* however, resolved this conflict and adopted what had earlier been described as a "pragmatic rather than technical" test,[9] under which "purposeless harshness"[10] in the enforcement was to be avoided and the application of the statute was to be confined to situations where "its application would serve its goals" and where "*the particular type of transaction involved is one* that gives rise to speculative abuse" and "may serve as a vehicle for the evil which Congress sought to prevent * * *."[11] The focus of the court's attention in

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[7]This description of the transactions as "unorthodox" originated in the decisions arising under 16(b) in *Newmark v. RKO General, Inc.* (2nd Cir. 1970) 425 F.2d 348, 351, *cert. denied* 400 U.S. 854, *reh. denied* 400 U.S. 920.

[8]*See, Kern County Land Co. v. Occidental Petroleum Corp., supra:* "The statutory definitions of 'purchase' and 'sale' are broad and, at least arguably, reach many transactions not ordinarily deemed a sale or purchase." (Slip Opinion at 11 and 12).

[9]*Ferraiolo v. Newman* (6th Cir. 1958) 259 F.2d 342, 344.

[10]*Blau v. Max Factor & Company* (9th Cir. 1965) 342 F.2d 304, 307.

[11]*Kern County Land Co. v. Occidential Petroleum Corp.,* supra, Slip Opinion at 12 and 13.

such situation, in other words, is limited to the negotiations leading up to and including the finalization of the unorthodox transaction itself, which is the one transaction in question. What the Court held in *Kern County* was not "that an exchange of stock pursuant to a merger may never result in §16(b) liability."[12] It adopted no such automatic rule. What it did was to establish a sensible and flexible rule, which requires as a basis for statutory liability that *the specific transaction* itself, which constitutes the unorthodox transaction, present the possibility of, or potential for, exploitation of insider information.[13] It held that if there is in the transaction itself, and the negotiations leading up to it, an absence of such possibility of abuse, then the deterrent force of the statute is unnecessary and liability is not in order.[14] The issue is not whether there was "actual abuse of insider information" or "intent to profit on the basis of such information." These considerations are irrelevant.[15] It is specifically whether the defendant "had or was likely to have access to insider information, * * * so as to afford it [or him] an

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[12] *Ibid.*, at 18, Slip Opinion.

[13] *Cf.*, Note, *Reliance Electric and 16(b) Litigation: A Return to the Objective Approach?* 58 Va. L. Rev. 907, 915 (1972):

> "If Section 16(b) is to reach a vast range of unorthodox stock exchanges it should do so flexibly."

[14] *Cf., Blau v. Lamb* (2nd Cir. 1966) 363 F.2d 507, 519, in which the Court said that the underlying purpose of the statute "provides no reason for the application of Section 16(b) to a transaction that poses no danger whatever of insider abuse."

[15] *Kern County Land Co. v. Occidental Petroleum Corp., supra,* Slip Opinion at 13. *See, also, Adler v. Klawans, supra,* at 845 (267 F.2d); *Blau v. Lamb, supra,* at 307, n. 6 (363 F.2d).

opportunity to reap speculative, short-swing profits" from the unorthodox transaction.[16]

It follows, in summary, that, in cases involving exchanges of stock pursuant to a merger such as here, there is no automatic rule that an exchange is or is not a "purchase" but each transaction must be adjudged on its own particular facts[17] and in the light of the evil which Congress sought by the statute to prevent.[18] This is particularly true in a case like the present one, where there are a number of defendants and their situations are manifestly different.

It will accordingly be necessary to consider individually the situation of each defendant and determine whether the finding by the District Court that there was such a possibility of abuse of inside information on the part of the individual defendant in connection with the merger is supportable. Of course, the findings of the District Court on this issue are to be sustained unless clearly erroneous.

We shall accordingly proceed to examine the particular situation of each defendant as it relates to the merger in question, beginning with the defendant Scurlock.

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[16]*Kern County Land Co. v. Occidental Petroleum Corp., supra,* Slip Opinion at 14.

[17]*See, Petteys v. Butler* (8th Cir. 1966) 367 F.2d 528, 633, *cert. denied,* 385 U.S. 1006, where, in speaking of an "unorthodox" transaction in a §16(b) case, the Court said:

> "We believe that each case must be examined on its own facts and the Act only applied when these facts disclose the possibility of abuses that the Act was designed to prevent."

[18]*Ferraiolo v. Newman, supra,* at 344 (259 F.2d).

II.

SCURLOCK

The defendant Scurlock, along with his co-defendant Arthur Sloan, founded ARC in 1949 and was its president and chief executive officer from that time until November, 1962. He was then removed as president and chief executive officer of the corporation and was given the title of chairman of the board. At the same time the board created the position of Chief Executive Officer, elected Sloan to the position, and declared the office of president vacant. By 1965 Scurlock and Sloan had apparently developed sharp differences, which had been growing since Scurlock's removal as chief executive officer in 1962. Scurlock, no doubt piqued by his removal, organized a proxy fight for the purpose of replacing Sloan as Chief Executive Officer at the annual stockholder's meeting in July, 1965. In the meantime, there had been some public distribution of the corporation's stock; and, while originally Sloan had owned sixty per cent of the corporate stock and Scurlock forty per cent, Sloan's ownership had been reduced to about seventeen per cent and Scurlock's to something like twenty per cent by 1965. At the stockholders' meeting in July, 1965 Sloan and his management slate received the vote of approximately two-thirds of the stock voting and thereupon took undisputed control of ARC from that time forward. Scurlock did retain membership on the board but only because cumulative voting enabled him to do so. From this point on he was simply a disaffected stockholder and powerless director, tolerated but not welcomed by the management. In each subsequent management proxy issued for the annual stockholders' meeting, the management was careful to

state that Scurlock was not on the management slate for election as a director but would probably utilize the mechanics of cumulative voting to retain membership on the board, which Scurlock consistently did. As was to be expected in such a situation, Scurlock, both as stockholder and director, was in frequent disagreement and contention with the management all during this period. In fact, he was engaged in litigation with the corporation, seeking to restrain the management from acquiring another corporation, on the very eve of the approval of the merger with Susquehanna by the board on August 2, 1967.

For sometime interest had been developing on the part of several corporations looking to acquiring by merger ARC. Negotiations began with a number of such merger suitors, among them Susquehanna. All merger negotiations with Susquehanna were conducted at either the offices of ARC or the offices of company counsel, Charles Rhyne, exclusively by Sloan, its chief executive officer, Rice, its president, and Crowley, its secretary, on behalf of ARC. Scurlock was not privy to any of these negotiations, and was not consulted individually or independently by the management either as a stockholder or as a director, with respect to any of the negotiations.

On July 11, 1967 the management distributed to the ARC stockholders a "supplement to the management proxy statement," prepared in advance of the annual stockholders' meeting for that year. This set forth in considerable detail the negotiations that had been had by the management with prospective merger partners. It recited that on July 3, 1967 an "agreement in principle" has been reached "between officers of Atlantic Research Corporation and officers of Ogden Corporation relative to" a merger. The use of the term

"officers" in the statement is significant and was seemingly used to emphasize that the members of ARC's board who were not "officers" had had no part in the negotiations. The notice proceeded then to advise stockholders that since July 3 three other corporations had indicated an interest in merging with ARC. All four of the proposals for merger, including that of Susquehanna, were then detailed for the information of the stockholders. Sloan and Rice, ARC's president, stated in the supplemental proxy notice that they favored merger with Ogden, with whom they would be associated if the merger were approved.

On July 20, prior to the stockholders' meeting on July 28, the directors of ARC met and rejected Ogden's July 3 offer because the value of the other offers was deemed of greater value than that of Ogden's offer as estimated by the ARC management. The management, on that same date, gave notice of its action in rejecting Ogden's offer and then set forth the value of the offers submitted by the other merger suitors. The value assigned to the Susquehanna offer was $36 per ARC share. This notice stated, also, that Goldman, Sachs & Company would analyze the several offers, which would be considered at a special meeting of the board of directors on August 2. On July 28 Goldman, Sachs prepared and presumably delivered to the management of ARC "the essential details of the various proposals" made ARC. This was not a recommendation in favor of any proposal but merely a compilation of statistical financial information relating to each company, taken apparently from its annual report. The record suggests that distribution of this document did not go beyond the management negotiation team. Goldman, Sachs, by letter dated August 1, made its recommendation that the offer of Susquehanna be accepted. This letter was

not distributed to the directors generally by Sloan until the directors' meeting on August 2. Scurlock testified that he was not approached about Susquehanna's offer until about an hour before the directors' meeting when Korholz, attending the meeting on behalf of Susquehanna, sought to secure from Scurlock an agreement to support Susquehanna's offer to merge.

When the directors' meeting began on August 2 it was obvious that there was considerable disagreement over which of the several offers to accept. The president and two other directors of ARC were so opposed to a merger with Susquehanna that they offered their resignations in the event it was approved. It is manifest, therefore, that the approval of the merger with Susquehanna was by no means a foregone conclusion; indeed, it was finally effected by a four-to-three vote of the directors. All stockholders were immediately advised of the action taken. A proxy statement, covering the merger, was prepared and distributed to all stockholders of both ARC and Susquehanna, and at stockholders' meetings called by both corporations the merger was duly approved and became effective on December 4, 1967. Between December 20, 1967 and January 17, 1968, following the consummation of the merger, Scurlock sold 36,000 shares from his original holdings of 380,070 shares of preferred Susquehanna stock received in the merger. These sales represent the basis of the claim against Scurlock.

Unlike the situation in *Newmark*, cited by the plaintiff, Scurlock was not, as we have seen, in control of, or a participant in, the merger negotiations. While a nominal director of ARC he was as removed from the actual negotiations between ARC and Susquehanna and was as much of an outsider looking on as was

Occidental in *Kern County*. He did know Susquehanna was interested in a merger with ARC but, until the notice that the "management" gave the stockholders on July 11, he was as ignorant of the actual terms offered by Susquehanna as every other stockholder, despite the fact that he was a nominal director, albeit an unwelcome one. When the notice of July 11 gave him substantial information on Susquehanna's offer, it gave all other stockholders the identical information. He acquired no potential for any abuse of insider information. Moreover, until the directors' meeting on August 2 he had no prior understanding or conferences with other directors, so far as the record shows, and he had no more reason to know whether the offer of Susquehanna would be accepted or rejected than any other stockholder. As we have seen, the action of the board in approving Susquehanna's offer was no formal matter; it remained in doubt until the vote of the directors was taken. And as soon as the directors acted, public annoucement was made. Thereafter a full proxy statement was prepared and given all stockholders and stockholder approval was had. It is true Scurlock voted for the merger but so for all practical purposes did Occidental in *Kern County*.[18a] In any event, Scurlock certainly did not have independent control over the merger's outcome; he had no more control than the

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[18a] It is true Occidental did not vote in favor of the merger with Tenneco in the *Kern County* case and a failure to vote, under California law, is deemed a negative vote. But Occidental was not opposed, as a practical matter, to the merger. Actually, its agreement with Tenneco, which constituted the very basis of the action in that case, was predicated upon the assumption that the merger would be approved. Occidental was thus not indifferent, much less opposed, to the merger in fact. It was as much interested in the merger as Scurlock was in this case.

other three directors who voted for its approval. More important, Scurlock possessed no knowledge that might have helped him speculate in Susquehanna's stock. The point is that at no time did Scurlock have an opportunity to exploit any insider information. He was never favored by Sloan over any other stockholder in information on the proposed merger. The full details of the offer of Susquehanna were given all stockholders by the management proxy statement of July 11, several weeks before the directors' meeting on August 2, and it was this same proxy statement which for the first time gave Scurlock knowledge of the specific details of Susquehanna's offer. He thus had no opportunity over and above that of any other stockholder to take advantage of any "advance knowledge of information that would produce a rise in the market price" of ARC stock or of Susquehanna stock; and, while it is irrelevant to this controversy, it is of interest that Scurlock had not bought a share of ARC stock since 1962. *Cf., Blau v. Lamb, supra* (363 F.2d at 514). He participated in the merger on exactly the same basis as all other stockholders. *Cf., Roberts v. Eaton* (2nd Cir. 1954) 212 F.2d 82, 85, *cert. denied* 348 U.S. 827.[19]

Under these circumstances, a finding of a want on the part of Scurlock of a possibility of gainful private

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[19] "* * *Thus the validity of the distinction based upon the option to the individual has been seriously questioned where an insider controls and can work his will through the board of directors. See Park & Tilford v. Schulte, supra, 2 Cir. 160 F.2d at page 988. But the objection loses some of its force where, as here, time-consuming ratification by the stockholders was required, and not only the acquisition, but the proposed subsequent sale, was fully disclosed. Nor can it be gainsaid that like treatment of all stockholders will in most cases remove the possibility of abuse." (212 F.2d at 85)

exploitation of confidential inside information, acquired in his capacity as director, was, it would seem, compelled by the undisputed facts. The District Court found, however, that there had been the possibility of abuse on the part of Scurlock. It based this finding upon the assumption that the July 31 letter or memorandum of Korholz, chairman of the Susquehanna board, in which the latter summarized the terms of Susquehanna's offer, was received by the "directors" on July 31 and that "[T]he defendants [meaning specifically Scurlock as well as Sloan] were aware on July 31, 1967 (Monday) of the market value of preferred stock SC would issue in exchange for their ARC common," and had the opportunity to speculate in ARC stock on the basis of inside information between that date and August 2 when public announcement of the actual offer was made. There are two difficulties presented by this finding. First, the letter was addressed to and was received by Sloan, not by the directors of the corporation, and the minutes of the meeting of the board on August 2 show that it was not until that meeting itself that the letter was distributed among and made known to the directors generally, including Scurlock. What the District Court has done is to disregard the clearly established difference in the positions of Sloan and Scurlock in the negotiations and the sharp difference in information possessed by the two. Sloan was in charge of the negotiations; Scurlock was strictly excluded. It is plain error to jumble the two in determining opportunity for abuse and to hold that a letter written to Sloan and presumably recevied by him, was immediately made known to Scurlock. Sloan, by his testimony, showed that he was carefully restricting the negotiations to a limited circle of three individuals, at most, and this circle very definitely did

not include Scurlock. The plaintiff, in her argument in this Court, falls into the same error and seeks to equate Scurlock's participation in the merger and inside knowledge of the progress of negotiations with that of Sloan. She states in her memorandum, for instance, that "Scurlock and Sloan participated in discussions and negotiations for the Susquehanna merger." Such statement is flatly in contradiction of Sloan's undisputed testimony that all negotiations with Susquehanna were conducted by him, Rice and Crowley on behalf of ARC and always in the offices of either ARC or the corporation's attorney Rhyne. Sloan and Scurlock had no conferences, exchanged no views, had no consultations in connection either with the Susquehanna negotiations or with those carried on with any other party. It is true that Scurlock knew that Susquehanna was interested in merging with ARC. Korholz, who in some way seems to have come in possession of the knowledge that Scurlock had a large outstanding loan that the latter was anxious to refinance, agreed in 1966 to secure for Scurlock such refinancing. Korholz indicated at the same time that he was seeking to purchase Sloan's stock and, if successful would like to buy 100,000 shares of Scurlock's stock at the same price he paid Sloan. He requested and Scurlock agreed that if this were done, and Korholz bought 100,000 shares of his stock, he would "support a merger of Atlantic with Susquehanna Corporation * * * on a basis which is fair to Atlantic and Susquehanna shareholders." It is obvious that this represented no discussion of terms of merger beyond the nebulous phrase regarding a "fair" basis. This agreement lapsed and there were no other discussions for many months until the morning of August 2 when, some hour before the directors' meeting, Korholz requested Scurlock's support. It was

natural that because of the latter's large stock interest Korholz would seek Scurlock's support of Susquehanna's offer, but this was after the terms of the proposed merger with Susquehanna had been negotiated with Sloan, had been informally disclosed to all stockholders on July 11, had been given a market value in the public announcement of July 20 and had been set forth in a written and final form in the letter of July 31 to Sloan. And even at this time it is not suggested in the record that Korholz showed Scurlock a copy of his letter of July 31 to Sloan. There is thus no basis in the record for assuming, as the District Court did, that a letter written by Korholz to Sloan placed Scurlock in any position to use information in that letter for his private profit.

There is another equally powerful reason the letter of July 31 could not have put Scurlock in possession of any "inside" information that he could possibly have exploited. That letter did not include a single detail that had not already been provided stockholders generally. The public announcement made by the ARC management on July 20 gave the estimated market value of the Susquehanna offer. Korholz's letter of July 31 merely re-stated this value, made public some ten days earlier. The plaintiff, in her argument in this Court, has recognized this error in the District Court's reasoning and, in an effort to shore it up, urges that, though there was a public announcement on July 20 that gave the estimated market value of the Susquehanna offer, that announcement was inadequate and failed to provide stockholders with essential information which presumably was available in Korholz's letter of July 31 and without which, as plaintiff asserts, no "prudent businessman" could have "intelligently acted in reliance on." Korholz's letter, however, was short

and summarized in a single sheet the bare outlines of Susquehanna's offer. But—and this is the important fact which the plaintiff would gloss over and that apparently the District Court overlooked—every detail that the plaintiff contends should have been included in the public announcement of July 20 had been set forth with precision in the earlier supplemental proxy statement of July 11. Thus, the plaintiff complains that the stockholders did not know whether the Susquehanna offer was "for cash or for securities," did not know "the type of security" offered, if the offer was in the form of "securities," did not know the "dividend terms" of such securities, and whether they were "callable" and "at what price" and, finally, did not know "whether there was any intention to list any new security on a national stock exchange." As already observed, in making this argument the plaintiff would pass over the fact that the press release related back to the supplemental proxy statement and simply sought to place a value on the several offers described in that proxy notice. In the proxy notice of July 11 the proposal of Susquehanna was stated with all the specific details which the plaintiff argues had not been made available to outside stockholders prior to the directors' meeting of August 2. As described in this proxy statement, the proposal contemplated an exchange of securities, described as "one share of ten-year Convertible Preferred Stock for each share of Atlantic Research Common Stock." The dividend to be provided on that stock was a "cumulative" $1 per share annually. The stock was callable "at $40 per share during the ten years." The proxy notice, also, stated that "Susquehanna intends to apply for listing of both the Susquehanna Common Stock and the above mentioned Preferred Stock on the New York Stock Exchange after

consummation of the proposed combination * * *." It is thus evident that the very precision that the plaintiff claims any "prudent businessman" would have required was given in this proxy notice to all stockholders and received in the same way by Scurlock and all the other outside stockholders. Moreover, these terms were substantially the same as the terms outlined in the one-page letter written Sloan by Korholz on July 31, changed only to make the preferred stock offered non-callable for the first five years, and making a slight variation in liquidation value if the liquidation were voluntary or involuntary. And the actual stock exchanged by Susquehanna conformed to this information, with the two slight changes suggested, it would seem, by Goldman, Sachs, who were used by Sloan as financial advisers to ARC in the transaction.

The plaintiff suggests, however, that after the merger, Scurlock became a director of Susquehanna and, like Sloan, was "privy to inside information." Again, plaintiff would confuse the positions of Sloan and Scurlock in the new company. Sloan was the chairman of the board and chief executive officer of that company. Scurlock was again an "outside" stockholder, holding no office and plainly enjoying no confidences of Sloan or the corporation. In addition, a proxy statement had been prepared in connection with the merger. That proxy statement gave complete information both on Susquehanna as it existed before the merger and as it was expected to be after the merger. This was available to all stockholders of the old ARC as well as to all stockholders of Susquehanna. After all, it is the unfair use of inside information against which the statute is directed and plainly where there has been full disclosure, as is given by a proxy statement, the potential for unfairness and any basis for invoking the

statute disappears.[20] There was such disclosure here, as far as Scuriock was concerned. Finally, and more conclusive, this argument would make the determination whether an exchange pursuant to merger was a "purchase" within the Act to depend not on the basis of facts and circumstances prior to or at the time of the merger, but on possible abuse of inside information *after the merger*. Such argument misconstrues the scope of the "possibility of abuse" test and confuses the analogy to be drawn from the Supreme Court's analysis in *Kern County*. The "possibility of abuse" test applies only to one transaction, the exchange of stock pursuant to a merger. The merger was the beginning transaction in the case under review; in the *Kern County* case, it was the closing or ending transaction. Whether the transaction constituted a "purchase" in this case or a "sale" in *Kern County* was, in each case, the single disputed issue; in resolving such single issue, nothing that took place after the merger was considered in *Kern County*, and by like token nothing occurring after the merger should be considered in this case: circumstances or events occurring after the transaction in question cannot possibly be relevant in determining whether there was a possibility of speculative abuse when such transaction occurred (except insofar as such subsequent events reveal the extent of prior knowledge). The merger is the cut-off date in both cases for determining whether there has been an opportunity for speculative abuse of inside information.

In this case, the issue is whether the acquisition of Susquehanna stock by ARC stockholders in exchange

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[20]*Newmark v. RKO General, Inc., supra* (425 F.2d 348); *cf.*, 84 *Harv. L. Rev.* 1018 (1971).

for their ARC stock represented a *purchase* of Susquehanna stock. If it did, the subsequent sales within six months fell "within the ambit" of 16(b). In the *Kern County* case, on the other hand, the issue was whether the disposition of Old Kern stock by Occidental in exchange for Tenneco stock, pursuant to the Old Kern-Tenneco merger, was a *sale* of Old Kern stock. If it was, then that sale was made within six months after Occidental purchased its Old Kern stock and would have incurred 16(b) liability. Thus it is clear why the Supreme Court *did* look to the entire period emcompassed by the short-swing transactions. Such investigation was not for the purpose of determining whether the stock purchases by Occidental constituted "purchases" under 16(b); statutory purchases were admitted. Rather, the Court had to decide "whether a 'sale' within the ambit of the statute took place * * *."[21] The plaintiff had alleged that Occidental, "as a sophisticated corporation knowledgeable in matters of corporate affairs and finance, knew that its tender offer would either succeed or would be met with a 'defensive merger' ".[22] In other words, it was alleged that Occidental possessed certain inside knowledge of Old Kern's affairs indicating that a profit could be made from the ultimate disposition of Old Kern stock. Therefore, the Court had to consider all circumstances and facts leading up to such disposition (i.e., the merger) in order to determine whether, at the time of the merger, Occidental had the requisite knowledge which, in fact, would have met the "possibility of

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[21] *Kern County Land Co. v. Occidental Petroleum Corp., supra,* Slip Opinion at 13.

[22] *Kern County Land Co. v. Occidental Petroleum Corp., supra,* Slip Opinion at 15.

abuse" test. Such consideration of prior circumstances was not for the purpose of evaluating the opening event, which was not at issue. It should perhaps be added that, if any such manipulation occurred after merger, it was clearly redressable under Section 10(b), as enforced under the rules of the Securities Exchange Commission.[23]

The plaintiff argued further in her brief that Scurlock could have aborted the merger by opposing it and demanding dissenter's appraisal rights and that this made him liable in this action. It is true under the strict language of the merger agreement the dissent by Scurlock would have given Susquehanna an opportunity to abandon the merger, but the practical disadvantages of such a dissent by Scurlock appear so obvious as to have made unrealistic any assumption that he might have done so. Moreover, it must be remembered that Scurlock in the proxy statement issued in connection with the proposed merger was committed as a stockholder to vote for the merger at the approaching stockholders' meeting. He had thus tied his hands by this commitment in the proxy statement and eliminated any possibility of aborting the merger by a dissenting vote on his part. Indeed, it is quite possible that Scurlock would have made himself liable to other stockholders had he, after his representation in the proxy statement, reversed his position.

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[23] *See*, Note, *Reliance Electric and 16(b) Litigation: A Return to the Objective Approach?*, *supra* (cited in *Kern County*, Slip Opinion at 12 n. 26), in which the author makes the criticism that in some decisions 16(b) had "grown to resemble a general, anti-fraud provision rather than the simple, mechanical, and limited prophylactic against insider trading that Congress intended" (58 Va. L. Rev. at 907).

On a consideration of the entire record, we are convinced for the reasons already stated, that the finding of the District Court that the delivery of the letter of July 31, 1967 written by Korholz to Sloan, presented an opportunity on the part of the defendant Scurlock "for abuse, which Section 16(b) was designed to prevent" and rendered his exchange of stock pursuant to the merger on December 4, 1967 a "purchase", was clearly erroneous. We are equally convinced that there is no other reasonable basis for finding liability against the defendant Scurlock in connection with the challenged transactions. Accordingly, the judgment of the District Court against the defendant Scurlock is vacated and, on remand, the District Court is directed to enter judgment herein in favor of the defendant Scurlock.

III.

RUMBEL AND GLENN L. SLOANE

The defendants Rumbel and Glenn L. Sloane were officers of ARC and subsequently of Susquehanna. Both, however, were in the lower management hierarchy. Neither had the slightest connection with the merger negotiations conducted by Sloan and his associates and were as ignorant of merger developments as any outside stockholder. The District Court found specifically that "there was no evidence indicating * * * Sloane had an opportunity to avail" himself of any inside information relating to the merger. It reached a similar conclusion about Rumbel but found, in addition, that his title as an officer was "merely titular" and was ineffective to clothe him with the

reality of an officer.[24] Because of the finding that Rumbel's title was purely "titular" and not real, the District Court absolved him of any liability but, finding that Sloane was an officer of both ARC and, later, of the merged corporation within the intendment of the Act, it imposed liability on Sloane. In short, the District Court, adopting the "objective test" which was later disapproved by the Supreme Court in *Kern County*, fixed liability on Sloane as if his transaction had been what Judge Friendly described in the Circuit Court opinion in *Kern County* as simply "a garden-variety purchase and sale."[25] Whether Sloane's exchange of stock pursuant to the merger represented a "purchase", which was the key issue in connection with his liability, was, however, determinable, not by the "mechanistic" formula provided by the "objective test", as employed by the District Court, but by the rule of "possible opportunity for abuse." And when the District Court found, as the evidence clearly warranted, that Sloane had no such opportunity, a conclusion of non-liability on Sloane's part necessarily followed. Since there was a similar finding of lack of "possible opportunity for abuse" of inside information by Rumbel, based on ample evidence in the record, Rumbel, also, was entitled to judgment in his favor, and the District Court properly so ruled, even though it placed its holding on another ground, the correctness of which we find no need to examine. Accordingly, the

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[24] *Colby v. Klune* (2nd Cir. 1949) 178 F.2d 872, 873; *Ellerin v. Massachusetts Mutual Life Insurance Co.* (2nd Cir. 1959) 270 F.2d 259, 265; *cf., Reliance Electric Co. v. Emerson Electric Co., supra* (404 U.S. at 424, n. 4).

[25] *Abrams v. Occidental Petroleum Corporation, supra,* (450 F.2d at 162).

judgment of the District Court finding the defendant Rumbel not liable is affirmed, and the judgment entered against the defendant Sloane is vacated, and on remand the District Court is directed to enter judgment in his favor.

IV.

SLOAN

Sloan occupies an entirely different position from any of the other defendants. He was at all times when merger discussions or negotiations were under consideration the chief executive officer of ARC. As such, he was in possession of a comprehensive knowledge of the financial condition of ARC and its prospects. When merger possibilities began to be considered, he was in complete charge of the negotiations on behalf of ARC. All initial discussions with any of the merger suitors were under his control, so far as ARC was concerned. Nor was this all. He seems to have conducted extensive investigations into the financial condition and prospects of the merger candidates; at least, he admittedly did so in connection with Susquehanna's offer. He testified that, through an employee who reported to him, he had "access to the books and records of Susquehanna during this period." He personally made an examination of the plants and equipment of Susquehanna. He selected ARC's financial adviser in the merger negotiation and was the responsible officer who consulted with that adviser. It is true that in the proxy notice of July 11 Sloan, acting on behalf of the management, gave a precise statement of the contractual terms of the proposed merger with Susquehanna, but he did not provide stockholders with the results of his review of the books and records of Susquehanna or of his

inspection of its plants. Nor, for that matter, do the minutes of the directors' meeting on August 2 indicate that he gave the directors any information along this line. It was not until the proxy statement required under the merger agreement was distributed to stockholders on or about October 26, 1967 that any financial information relating to Susquehanna was given the stockholders of ARC. From the directors' meeting of August 2 to October 26 Sloan had every reason to feel assured the merger would be approved. During this same period, when stockholders generally were uninformed about Susquehanna and its financial condition and prospects, Sloan was in possession of information secured by an examination of Susquehanna's records and inspection of its plants that gave him superior knowledge about the financial condition of Susquehanna and its prospects. He thus did have an opportunity for abuse of inside information. We feel sure that he did not actually use such information for his personal benefit. But liability does not rest on actual abuse; it is the possibility for abuse that supports recovery. It may be harsh to impose liability in such a situation, but the burden of the statute is intentionally harsh. Because of its harshness, as we have seen in *Kern County*, the courts have in "unorthodox transactions," provided immunity to those situations where there was no *possibility* of abuse of inside information but they have preserved it where the circumstances of the merger give rise to a potential for abuse on the part of an officer or director. Although we are not prepared to agree with the District Court that the mere receipt by Sloan of the memorandum of Korholz dated July 31, prior to the directors' meeting of August 2, a memorandum which in abbreviated form gave the bare details of the offer of Susquehanna as set forth precisely in the proxy

statement of July 11, created any possibility of abuse of insider information by Sloan, we do conclude that his prior knowledge of Susquehanna's financial condition and prospects, not communicated to the ARC stockholders until the proxy statement of October 26, 1967 was given them, did provide Sloan with an opportunity for abuse of insider information sufficient to sustain the judgment rendered against him by the District Court.

In summary, the only relevant distinction to be made between Sloan and the other defendants in this case is that Sloan possessed specific financial information concerning ARC and Susquehanna between the date of the August directors' meeting of ARC and the distribution of the proxy statement in October; Sloan, and no other defendant, had knowledge of certain inside information that would have helped him to predict the future performance of Susquehanna stock; such knowledge is the source of his "possibility of speculative abuse"; and because of such possibility of abuse, Sloan's action in exchanging his ARC stock for Susquehanna stock pursuant to the merger is deemed a "purchase" of Susquehanna stock under 16(b). Thus we have the somewhat paradoxical, but unavoidable, situation in which apparently identical transactions made by Sloan and the other defendants are deemed in one case a "purchase" and in the other cases not "purchases". As a matter of law, however, such transactions are not identical. The actual knowledge possessed by an insider at the time of a given "unorthodox transaction" is an essential element to be considered in determining whether a 16(b) "purchase" has occurred; the term, "purchase" should be viewed as a legal concept and not strictly according to its

dictionary definition. The judgment of the District Court against the defendant Sloan is accordingly affirmed.

V.

INTEREST

Defendant Sloan has appealed from the allowance of interest on the judgment granted against him by the District Court and affirmed by us. While the allowance of interest in 16(b) cases usually is discretionary with the Trial Court, the granting of such allowance should not follow as a matter of course. The governing rule is that "* * * 'interest is not recovered according to a rigid theory of compensation for money withheld, but is given in response to considerations of fairness. * * *'" *Blau v. Lehman* (1962) 368 U.S. 403, 414. This rule has been followed in recent cases, where interest was not awarded upon the showing of "good faith" on the part of the defendant. *Blau v. Lamb* (D.C.N.Y. 1965) 242 F. Supp. 151, 161; *Volk v. Zlotoff* (D.C.N.Y. 1970) 318 F. Supp. 864, 867; *Lewis v. Wells* (D.C.N.Y. 1971) 325 F. Supp. 382, 387.

In its Memorandum Opinion and Order in this case, the District Court has made no findings on the question of "fairness" but has stated in its Order simply that "interest on the amount of profit is a proper item of damage." Such statement would appear to contradict *Blau v. Lehman*. Since we are convinced that defendant Sloan did not wilfully violate Section 16(b), and in consideration of the unavoidable length of these proceedings, we believe that it would be inequitable to allow interest charges in this case. Therefore, we reverse the judgment of the District Court on the allowance of interest against Sloan.

SUMMARY

We accordingly remand with directions (1) that the judgments against the defendants Arch C. Scurlock and Glenn L. Sloane be vacated and the actions dismissed as against them, (2) that the dismissal of the action against the defendant Keith E. Rumbel be affirmed, (3) that the judgment against the defendant Arthur W. Sloan be affirmed, except so much as allows interest in favor of the plaintiff and, as to that item the finding of the District Court is reversed.

WINTER, Circuit Judge, concurring in part and dissenting in part:

I disagree with the majority that Scurlock should be exonerated from liability for short-swing profits realized from the sale of Susquehanna stock. I agree with the majority, although on different grounds, that Rumbel should not be held liable for the profits he realized on the sale of shares of Susquehanna within six months of their acquisition. I agree with the majority, although for different reasons, that Glenn L. Sloane should not be held liable for profits from his stock transactions on the present record, and I would remand for further proceedings. I agree that Arthur W. Sloan should be held liable for his short-swing profits, but again for reasons which differ from those deemed controlling by the majority. Finally, I would vacate the interest award, but, unlike the majority, I would remand this question to the district court for redetermination in the exercise of its discretion. I therefore concur in the judgment in part, and respectfully dissent in part.

I.

My differences with the majority, except on the issue of interest, stem from my reading of *Kern*. I think that the majority misreads and misapplies its holdings, all to the end that it reaches erroneous conclusions or assigns erroneous reasons for correct conclusions with respect to each of the defendants.

The majority and I are agreed that *Kern* stands for the general proposition that in the case of "unorthodox" transactions, such as mergers, recapitalizations, conversions, etc., the issue of whether such transactions were "purchases" or "sales" within the meaning of §16(b) is to be resolved by determining "whether the transaction may serve as a vehicle for the evil which Congress sought to prevent – the realization of short-swing profits based upon access to inside information." 41 U.S.L.W. at 4586. *Kern* was a case in which the Supreme Court held that the defendant corporation, which had become a ten percent beneficial owner of an issuer by virtue of a cash tender offer take-over bid, had not "sold" its stock in the issuer when it exchanged such stock, pursuant to the terms of a defensive merger arranged by the target issuer with a third company. The Court also held that an option, granted by the defendant corporation to the third company prior to the approval of the merger, to purchase any shares the defendant corporation might receive pursuant to the defensive merger, exercisable after six months, was not a "sale" within the meaning of §16(b). These holdings resulted from findings that the defendant corporation, because of its antagonistic posture vis-a-vis the issuer's management, had no effective access to inside information concerning the issuer, and that the defendant had no effective control

over when or whether the merger transaction asserted to be a "sale" would take place. Thus, there was no possibility of speculative abuse by the defendant of inside information concerning the issuer.

It is at once apparent that in *Kern* the "unorthodox" transaction was a *closing* disposition transaction. It was a merger which was asserted to be a "sale." The instant case is the converse. Here, the unorthodox transaction was an *opening* acquisition transaction, i.e., the merger of Atlantic into Susquehanna, which is asserted to be a "purchase." It was followed by sales of stock within six months thereafter by four individuals having various connections with Atlantic and Susquehanna.

Drawing upon *Kern* – erroneously, as I shall try to demonstrate – the majority, for all practical purposes, limits its inquiry into the possibility that the four individuals may have had access to inside information which would have permitted them to realize short-swing profits to the events and capacities of these individuals *prior* to the effective date of the merger. It deems the possibility of speculative abuse *after* the merger irrelevant, and this is where the majority and I disagree. Of course, in *Kern*, such a limitation was proper because the merger was a closing disposition of the plaintiff-issuer's stock; the defendant ceased to be a statutory insider when the merger was consummated. But, in the instant case the merger was an opening acquisition. The individual defendants could not become statutory insiders until the merger was effective, and it would seem to me that access to inside information and the possibility of speculative abuse within the six months period thereafter would be highly relevant, if not, indeed, crucial. Nothing in the language of the court's opinion in *Kern* requires the limitation adopted by the majority in the present case. The

imposition of such a limitation, in my view, proscribes activities that §16(b) was not intended to reach and leaves unattended an evil that is clearly the target of the policy underlying §16(b).

Section 16(b) was designed to prevent certain classes of persons thought likely to have "inside" information concerning an issuer, i.e., directors and officers of such issuer (if they were officers and directors at the time of either acquisition or sale of securities), or beneficial owners of ten percent of any class of equity security of such issuer (if they were such beneficial owners at both the time of sale and purchase of any equity security), from executing transactions in the securities of such issuer based on inside information. The purpose was sought to be achieved by holding any person who is a statutory "insider" of the issuer accountable to the issuer for profits made by sales and purchases, or purchases and sales, of securities of the issuer, separated by less than six months *without proof of actual use of inside information.* It is manifest that where the alleged sale or purchase is an "unorthodox" transaction, application of the possibility of speculative abuse of inside information test must be guided by the specific evil the statute seeks to prevent: injury to outsider shareholders *of the issuer,* caused by persons trading in the securities of the issuer who make use of information *concerning the issuer,* obtained by virtue of their status as insiders *with respect to the issuer.*

A finding that the four defendants may have had access to and an opportunity to use information concerning the merger during the period *prior* to consummation of the merger would provide no basis for applying §16(b) in a suit brought by a Susquehanna stockholder. Any information regarding Susquehanna that they obtained during this period could not have

come to them by virtue of any status as a statutory insider of *Susquehanna*. Therefore, other things being equal, §16(b) should not be applied, since it is not the policy of that provision to prevent persons who are not statutory insiders of the issuer from making speculative abuse of any inside information obtained through some other relationship to the issuer.

Furthermore, it would not appear that the shareholders of Susquehanna – intended beneficiaries of §16(b)'s protection in a suit predicted on a purchase and sale, or a sale and purchase, of Susquehanna stock – could be injured by the defendants' speculating upon inside information concerning the merger during the pre-merger period. The speculative value of any information concerning Susquehanna that may have become available to defendants during this period inhered in its power to indicate, either directly or indirectly, whether the exchange rate of Susquehanna stock for Atlantic stock was more favorable to Susquehanna or Atlantic shareholders.[1] If the terms were more favorable to Susquehanna shareholders, defendants could profit from this information by liquidating their Atlantic holdings before the merger. If the terms were more favorable to Atlantic stockholders, they could profit, by either retaining or increasing, or both retaining and increasing their Atlantic holdings,

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[1] Information, not generally available, contained on informal income statements and balance sheets of Susquehanna might directly indicate that the proposed market value of $36.00 per share of the Susquehanna stock to be issued in exchange for Atlantic stock was too high or too low. Information concerning probable future developments, either good or bad, in Susquehanna's post-merger business operations might indirectly indicate that the proposed market value of $36.00 was too high or too low.

prior to the merger. But, in either event, Atlantic's stockholders, *not* Susquehanna's stockholders, would be injured by the use of this inside information. Thus, the majority's concern for defendants' inside information *prior* to consummation of the merger would appear to be implicity based upon an extension of the protection of §16(b) beyond that envisioned by Congress.[2]

While the majority cites no authority for the proposition that the consummation of an "unorthodox" opening acquisition is the cutoff point for determining whether such a transaction can lend itself to the abuse sought to be prevented by the statute, there is some authority that suggests the contrary. In Blair v. Lamb, 363 F.2d 507 (2 Cir. 1966), corporation A acquired from corporation B stock in corporation X in exchange for the surrender of shares in B held by A. Virtually all of the stock of both corporations A and B was owned by Lamb. A shareholder of X sued A under §16(b), because A had disposed of its stock in X within six months of its acquisition from B. Applying the "possibility of speculative abuse of inside information"

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[2]Of course, defendants might wait until after their merger acquisition of Susquehanna stock to act on their knowledge that such stock was either overvalued or undervalued. Such a course of action would be likely only if the defendants could be confident that the restricted nature of such information would survive the merger transaction. It is recognized that such post-merger dealing in the issuer's stock would injure the issuer's shareholders. However, it cannot be gainsaid that the majority's approach includes acts injurious to the shareholders of Atlantic among the possibilities of abuse that trigger the application of the statute. Furthermore, it should be reemphasized that in the contingency discussed above, defendants would not have put to speculative advantage information which they gained as statutory insiders of Susquehanna and, hence, §16(b) should not be deemed applicable.

test to determine whether the transaction whereby A acquired the X stock from B was a "purchase" within the meaning of §16(b), the court held the transaction not to be a "purchase" because, in view of Lamb's ownership of both the acquiring and the disposing corporation, "[t]he transfer . . . in no way increased Lamb's power to make use of inside information." 363 F.2d at 526. Clearly, the court looked to the post-transaction situation to determine whether the opening acquisition could serve as a vehicle for the evil which Congress sought to prevent. The majority's approach in this case is unquestionably inconsistent with Blair v. Lamb.

If, contrary to the majority's approach, the situation that obtains after an opening merger acquisition is examined, the possibility of abuses that are within the ambit of §16(b)'s protective purpose may very well appear. When a defendant becomes an insider of an issuer as part of an opening acquisition of such issuer's stock, such defendant may be able to use information obtained thereafter, by virtue of his insider position, in timing his closing dispositions of the stock. Such an abuse is exactly the sort of evil that §16(b) is designed to prevent. By the terms of §16(b), a person who purchases stock of an issuer while not a director, and who later becomes a director of the issuer and sells such stock within six months of purchase, is liable under §16(b). The statute has been so applied. Adler v. Klawans, 267 F.2d 840 (2 Cir. 1959); Bershad v. McDonough, 428 F.2d 693 (7 Cir. 1970) (alternative holding); Marquette Cement Manufacturing Co. v. Andreas, 239 F.S. 962, 966 (S.D. N.Y. 1965); Blair v. Allen, 163 F.S. 702 (S.D. N.Y. 1958). The statute has also been applied when one was a director when he

purchased stock, but sold it after his resignation. Feder v. Martin Marietta Corp., 406 F.2d 260 (2 Cir. 1969), cert. den., 396 U.S. 1036 (1970). The application of §16(b) to such cases can be supported only on the theory that the possible use of inside information acquired during the period between the defendant's service as a director and his subsequent closing sales, in order to time those sales as advantageously as possible, was one of the kinds of abuses Congress sought to prevent. If defendants became statutory insiders of Susquehanna as part of the merger transaction, the same possibility of speculative abuse would exist with respect to them, and §16(b) should be applicable.

I therefore conclude that the relevant inquiry, in terms of the purposes of §16(b) and under *Kern*, is whether the acquisition has put the defendants in a position to obtain and use inside information in planning a disposition of Susquehanna stock during all or part of the six months' period following the acquisition. I proceed then to consider how this general principle should be applied to each of the individual defendants.

II.

A. Arch Scurlock.

Scurlock, prior to December 1, 1967, was a director and substantial shareholder of Atlantic, although, as the majority develops, he was thoroughly immunized from access to inside information. He had no control over the merger negotiations, and he had no access to information concerning the impending merger transaction. Were the possibility of speculative abuse test to be applied solely to events prior to the effective date of the merger, I would not quarrel too strenuously with

the majority that Scurlock should not be held accountable for short-swing profits under §16(b).

On August 2, 1967, Scurlock cast the deciding vote in favor of a resolution of the Board of Directors of ARC submitting the proposed merger with Susquehanna to the shareholders for approval.[3] By the terms of the agreement of merger, he became a director of Susquehanna on December 1, 1967. On December 4th, the effective date of the merger, Scurlock exchanged his Atlantic stock for Susquehanna stock, and within six months, while still a director of Susquehanna, he made cash sales on the open market from his holdings of Susquehanna. Scurlock thus became a statutory insider – a director of Susquehanna – as part of the transaction whose characterization as a "purchase" *vel non* is at issue. I now turn to consider whether that transaction placed him in a position to make use of inside information about Susquehanna in planning his subsequent sales.

Although the majority characterizes Scurlock as an "outside" shareholder of Susquehanna who did not take any active role in managing Susquehanna and did not enjoy the confidence of its chief executive, it was stipulated that Scurlock did discharge his duties as director of that company. Section 16(b) presumes that a director has access to inside information that could be of speculative value. The statute draws no distinction

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[3] It is worth this difference from one of the factors that led to a determination in favor of the defendant in *Kern* – the voluntariness of the transaction at issue. As it turns out, Scurlock could have vetoed the transaction. The corporate defendant in *Kern* did not enjoy a similar position; its inability to control the transaction at issue was one of the considerations that led the Court to reject a senselessly harsh application of §16(b).

between "active" and "passive" directors and, in the absence of evidence that a director did not in fact discharge the duties normally associated with that position, a conclusion that a director was not privy to inside information would seem to be at odds with the congressional intent.

The majority stresses also that the proxy statement, prepared in connection with the merger and made available to all stockholders of Atlantic and Susquehanna, fully disclosed the material facts concerning Susquehanna. There was thus, so the argument runs, no "inside" information possessed by Scurlock since all stockholders knew everything that it was important to know about Susquehanna. But these statements are true only with respect to "inside" information *before the effective date of the merger.* The record does not establish that Scurlock lacked access, by virtue of his position as a director after the merger, to information about Susquehanna that would have been useful to him in timing his subsequent sales of Susquehanna stock. Because Scurlock is presumed to have had access to such information after the merger and because I think that the proper application of the possibility of abuse test requires us, when the merger is the opening acquisition transaction, to determine whether such transaction placed the defendant in a position to abuse such information during the period six months after the merger, I would hold Scurlock liable under §16(b).

Scurlock contends that he had no opportunity for speculative abuse of inside information during the post-merger period because his subsequent cash sales were made as part of a distribution of the Susquehanna stock registered under the Securities Act of 1933. He argues that, as a director and signatory of the registration statement, he had a continuing duty to

disclose any material inside information, the omission of which would render the statement misleading. According to Scurlock, the presence of potential liability under the Securities Act, upon proof of failure to disclose inside information, eliminates the *possibility* of speculative abuse of inside information during the post-merger period. I deem this argument without merit. Section 16(b) was designed as a prophylactic rule that would permit recovery *without proof of actual abuse of inside information,* since such proof would be difficult to obtain. This policy would be frustrated if the presence of a potential cause of action under a provision of the Securities Act requiring proof of actual abuse for recovery is permitted to supplant §16(b). I would not read the remedies as being alternative, but rather would read them as cumulative. I would affirm as to Scurlock with respect to his net profits. The judgment against him might be modified, however, with regard to the allowance of interest.

B. Keith Rumbel.

Rumbel was a senior vice-president and stockholder of Atlantic prior to its merger into Susquehanna. Pursuant to the merger, Rumbel acquired Susquehanna stock in exchange for Atlantic stock. At the time of the merger, the Board of Directors of Susquehanna elected him "Senior Vice-President" of the "Atlantic Research Group," a division of Susquehanna pursuant to the terms of the merger agreement. Rumbel held this position when he sold certain of his shares of Susquehanna stock within six months of their acquisition.

The district court held Rumbel not liable under §16(b) because he was not a statutory insider. The

holding was based on the district court's finding that Rumbel's duties as an "officer," both of Atlantic and Susquehanna, were mere staff functions and routine administrative chores, and not such as to give him access to inside information. Gold v. Scurlock, 324 F.S. 1211, 1215 (E.D. Va. 1971).

An examination of the record shows that the district court's findings were not clearly erroneous, and I would affirm on the ground that Rumbel was not an "officer" of Susquehanna within the meaning of §16(b) as that term is defined in S.E.C. Rule X-3b-2.

The rule defines "officer" as

> a president, vice-president, treasurer, secretary, comptroller, and any other person who performs for an issuer, whether incorporated or unincorporated, functions corresponding to those performed by the foregoing officers. 17 C.F.R. §240.3b-2.

The rule has been held to be a valid exercise of the S.E.C.'s power under §3(b), 15 U.S.C.A. §78c(b) (1971), to define "technical, trade, and accounting terms." Lockheed Aircraft Corp. v. Rathman, 106 F.S. 810 (S.D. Cal. 1952); Lockheed Aircraft Corp. v. Campbell, 110 F.S. 282 (S.D. Cal. 1953).

I do not find persuasive plaintiff's argument that when the district court made an ultimate finding that Rumbel was one of three officers of Susquehanna (324 F.S. at 1215), it was established without further inquiry that Rumbel was an "officer" as defined by Rule X-3b-2. There is a semantic difference between "vice-president of the issuer," the obvious reading of the rule, and "vice-president of a division of the issuer." That this difference may be important is suggested by the rule that an officer of a subsidiary of the issuer is not an officer of the issuer, unless it is proven that he

actually performs the function of an officer for the parent. Lee Nat'l. Corp. v. Segur, 281 F.S. 851 (E.D. Pa. 1968). I do not think it sound to include, within the categories of "officers" specifically enumerated in Rule X-3b-2, a person beyond the literal scope of those categories. The general residual category set forth in the rule is obviously designed to govern whether persons, not within the literal scope of the specifically enumerated categories, should, nonetheless, be treated as officers. It follows, I think, that Rumbel was *not* an officer within the meaning of the rule and, hence, was not an officer for purposes of §16(b). He was correctly exonerated from liability under §16(b).

C. Glenn L. Sloane.

Sloane was a vice-president and stockholder of Atlantic prior to its merger with Susquehanna. On December 1, 1967, he, like Rumbel, was elected a "vice-president" of the "Atlantic Research Group," another division of Susquehanna pursuant to the terms of the merger agreement. His duties consisted of serving as manager of R & G Sloane, a subsidiary of Susquehanna. Pursuant to the merger which became effective December 4, 1967, Sloane exchanged his stock in Atlantic for stock in Susquehanna. On April 26, 1968, he was elected a vice-president of Susquehanna, and on May 8, 1968, he sold 500 shares of Susquehanna's preferred stock.

The district court held that Sloane was liable for the profits derived from these sales after finding that he was a corporate officer, both in name and in fact, of Atlantic before the merger, and Susquehanna thereafter. The majority reverses on the ground that the record contains no evidence to indicate that Sloane had any

access to inside information concerning the merger during the pre-merger period, and as a result there was no chance that the transaction could serve as a vehicle for speculative abuse of inside information by Sloane. For the reasons which I have previously stated, I do not believe that Sloane's participation in the events that transpired and his access to inside information during the pre-merger period is determinative. Rather, I would look to the first six months of the post-merger period.

The district court made no findings with respect to Sloane's access to inside information by virtue of his position as a vice-president of the "Atlantic Research Group." Unquestionably, he obtained such position as part of the merger transaction, but it may well be that, like Rumbel, he was not an officer of Susquehanna as defined by Rule X-3b-2. During the six months post-merger period, he was elected a vice-president of Susquehanna. He undoubtedly became an "officer" of Susquehanna then, but I do not think that this alone would warrant applying §16(b) to him, because there appears to be no connection, temporal or factual, between the merger transaction and his becoming an officer. *Kern;* Blau v. Lamb, 363 F.2d 525-26.

As to Sloane, I would therefore remand to the district court for further exploration of whether, prior to April 26, 1967 – the date of his election as an officer of Susquehanna – Sloane performed any functions for Susquehanna corresponding to those of any of the categories of officers enumerated in Rule X-3b-2. If the district court finds that he did, judgment should go against him; but if he did not, he should be exonerated.

D. Arthur W. Sloan.

Sloan was a director, chief executive officer and major stockholder of Atlantic prior to its merger into Susquehanna, and he was privy to inside information concerning the merger during the pre-merger period and exercised substantial control over the merger negotiations. As a result of the merger, Sloan acquired by exchange a block of Susquehanna stock; and he became chief executive officer of Susquehanna as expressly provided in the merger agreement. Within six months thereafter he made certain cash sales of his Susquehanna stock.

Because Sloan was not a statutory insider of Susquehanna during the pre-merger period, I would not rest my affirmance on the possibility of speculative abuse flowing from his actual knowledge during that period. But because Sloan, in accordance with the merger agreement, became the chief executive officer of Susquehanna when the merger was consummated, and continued to hold that position at the time of his sales of stock, he obviously had access to inside information that could have been used in timing his sales of Susquehanna stock. I therefore would conclude that his acquisition of Susquehanna stock as a result of the merger was a "purchase" within the meaning of §16(b), and since he sold stock within six months thereafter while he was chief executive officer of Susquehanna, he, too, is literally covered by §16(b) and his profits from the sales must be deemed to have inured to the benefit of Susquehanna. The judgment against him should be affirmed subject only to possible modification for interest.

III.

In entering judgments against the defendants (except Rumbel) for the benefit of Susquehanna, the district court directed that accrued interest at six percent per annum be added to defendants' net profits. The district court made no finding concerning the fairness of an interest award where a defendant was held liable for short-swing profits; rather, the interest was directed to be included as a matter of course. Blau v. Lehman, 368 U.S. 403, 414 (1962), holds that interest awards are within the trial court's discretion, and interest should be awarded in response to considerations of fairness. As the majority points out, district courts do not ordinarily award interest where "good faith" is shown to have existed on the part of any defendant.

I agree that the district court's failure to make any finding with regard to interest requires that that part of its judgments be vacated. Silence cannot be an indication of the exercise of sound discretion. The majority, however, with regard to Sloan, holds that he did not willfully violate §16(b), and that it would be inequitable to allow interest on his short-swing profits in computing the judgment entered against him. My view is that the district court should be afforded the opportunity in the first instance to exercise its discretion as to whether interest should be included, and the majority's direction with reference to Sloan is a usurpation of the district court's discretion. The proceedings have been long, but the district court can certainly exercise its discretion on the basis of the present record without undue delay. I would, therefore, remand the question of interest with respect to Sloan, Sloane (as to whom I would also recommend the question of liability), and Scurlock to the district court for the exercise of its discretion in the first instance.

APPENDIX C

[Caption omitted in printing]

Upon consideration of the petition for rehearing, and of it appearing that a majority of the panel voted against a rehearing and upon a poll of the whole court, and it appearing that less than a majority of the judges voted for rehearing.

IT IS ORDERED that the petition be DENIED.

For the Court - by Direction.

/s/ William K. Slate, II
CLERK

FILED FEB - 1 1974 WILLIAM K. SLATE, II CLERK

A True Copy, Teste: William K. Slate, II, Clerk
By Sharon Grubb, Deputy Clerk.

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IN THE

Supreme Court of the United States

OCTOBER TERM, 1973

No. 73-1638

BETTY L. GOLD, on Behalf of the SUSQUEHANNA CORPORATION, *Petitioner*,

v.

ARCH C. SCURLOCK and GLEN L. SLOANE, *Respondents*.

On Petition for a Writ of Certiorari to the United States Court of Appeals for the Fourth Circuit

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BRIEF FOR RESPONDENT SCURLOCK IN OPPOSITION

Respondent Arch C. Scurlock (Scurlock) submits this brief in opposition to a petition for a writ of certiorari to review a decision by the Court of Appeals for the Fourth Circuit holding Scurlock not liable under Section 16(b) of the Securities Exchange Act of 1934, 15 U.S.C. § 78p(b) for profits realized on a sale

of securities, *Gold* v. *Sloan et al.*, 486 F.2d 340 (4th Cir. 1973).

QUESTION PRESENTED

Whether the Court of Appeals correctly applied this Court's recent decision in *Kern County Land Co.* v. *Occidental Petroleum Corp.*, 411 U.S. 582 (1973), when it ruled that Scurlock, a "statutory insider," did not make a "purchase" within Section 16(b) in exchanging his stock for stock of the surviving company in a merger and thus was not liable for any profit on a sale of the new stock within six months thereafter because he had no opportunity for abuse of inside information in connection with the merger.

PROCEEDINGS BELOW

This case is one of five actions brought by petitioner under Section 16(b) in the United States District Court for the Eastern District of Virginia. The District Court found Section 16(b) liability in four of the five actions, entering a judgment against Scurlock for $736,519 plus prejudgment interest of $167,331. On appeal of four of the actions,[1] the Court of Appeals after briefing and argument entered an order May 22, 1972 postponing its decision pending action by this Court in *Kern County* and issued its decision October 19, 1973 after receiving further briefs from the parties on the effect of the *Kern County* decision. In an opinion by Circuit Judge Russell, concurred in by Senior Circuit Judge Boreman, the Court of Appeals reversed the judgments against respondents Scurlock and Glen L.

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[1] One defendant held liable did not appeal; petitioner appealed from a judgment in favor of another defendant, Keith E. Rumbel.

Sloane. As to the other two defendants, the judgment holding Keith E. Rumbel not liable was affirmed and the judgment holding Arthur W. Sloan (Sloan) liable was affirmed except for an award of prejudgment interest which was vacated. Circuit Judge Winter filed a separate opinion, concurring in the affirmance of the judgments in favor of Rumbel and against Sloan, and dissenting from reversal of the judgments against Scurlock and Glen L. Sloane. Petitioner's application for a rehearing en banc was denied.

COUNTER-STATEMENT OF FACTS

The petition omits reference to numerous uncontested facts demonstrating Scurlock's outsider status in relation to the merger of Atlantic Research Corporation (ARC) into The Susquehanna Corporation (Susquehanna) and his lack of opportunity for speculative abuse in connection with the merger. Such facts, as set forth by the Court of Appeals (see Pet. App. B. pp. 8b-22b), may be summarized as follows:

In 1949 Scurlock and Sloan founded ARC and until November, 1962 Scurlock was its president and chief executive officer. In 1962 Scurlock was removed from these positions and given the title of chairman of the board, and the ARC board created, and elected Sloan to, the position of the chief executive officer, declaring the office of president vacant. In 1965 Scurlock organized a proxy fight in an effort to replace Sloan as chief executive officer. However, at the 1965 annual meeting Sloan and his management slate received the vote of approximately two-thirds of the stock voting and took undisputed control of ARC. Scurlock retained membership on the board only by virtue of cumulative voting and from that point on was "simply

a disaffected stockholder and powerless director, tolerated but not welcomed by the management" (Pet. App. B, p. 8b). Subsequent management proxy statements pointed out that Scurlock was not included in the management slate. From 1965 on Scurlock was in frequent disagreement and contention with management and, in fact, was engaged in a stockholder suit against ARC, seeking to restrain it from acquiring another corporation, on the eve of the ARC board approval of the merger with Susquehanna.

Beginning in July, 1967 several corporations became interested in acquiring ARC by merger, and negotiations began with a number of such merger prospects, including Susquehanna. All merger negotiations with Susquehanna were conducted on behalf of ARC —at either the ARC offices or the offices of company counsel—exclusively by Sloan as ARC's chief executive officer and chairman of its board, Rice, its president, and Crowley, its secretary. Scurlock was not privy to any of these negotiations.

During July, 1967, ARC stockholders were advised of merger negotiations with Susquehanna and three other corporations by means of a mailed supplement to the management proxy statement for the July 28 annual stockholders' meeting, a press release summarizing such negotiations, and a further press release announcing the rejection of one offer and the submission of new offers by all four merger prospects, including, in Susquehanna's case, a dollar figure on the securities being offered in exchange for the ARC stock. By letter dated August 1 the investment banking firm of Goldman, Sachs & Co. recommended that the offer of Susquehanna be accepted. This letter

was distributed to the directors by Sloan at the directors' meeting on August 2. When the directors' meeting began, there was considerable disagreement over which of the several offers to accept. The merger was finally approved by a four-to-three vote of the directors, Scurlock voting in favor of the merger. As soon as the directors had acted, a public announcement was made.

On October 26 a joint ARC-Susquehanna proxy statement covering the material aspects of the merger was mailed to shareholders of both corporations in connection with special shareholders' meetings called for November 27 to vote on the merger. On that date the merger was approved and it became effective on December 4, 1967.

Pursuant to the terms of the merger Scurlock exchanged his 380,070 shares of ARC common stock for an equal number of Susquehanna preferred shares.[2] At the time of the merger Scurlock became one of the eleven directors of Susquehanna. Between December 20, 1967 and January 17, 1968, Scurlock sold 36,000 of his Susquehanna preferred shares.[3] Petitioner seeks to have Scurlock held liable under Section 16(b) for such sales. Prior to the sales Scurlock did not serve on any committee of the board, hold any other position with Susquehanna, or take an active role in any phase of its management other than to discharge his normal duties as a director.

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[2] Scurlock had owned all of the shares exchanged for five years or longer (Joint Appendix 576).

[3] The shares were sold pursuant to a registration statement filed with the Commission by Susquehanna, as issuer, under the Securities Act of 1933 (Joint Appendix 478).

REASONS FOR DENYING THE WRIT

Contrary to Petitioner's contention, the decision of the Court of Appeals does not conflict with the decisions of this Court, nor does it present any question of importance warranting review. With care and discrimination, the Court of Appeals correctly applied to the particular facts presented here the principles announced by this Court last term in *Kern County*.

I. The Court of Appeals correctly applied the principles of this Court's decision in Kern County to the facts relating to Scurlock.

Section 16(b) provides that any officer, director, or beneficial owner of more than 10% of the registered equity securities of a company (statutory insider) shall be liable to the company for any profits realized from any purchase and sale or sale and purchase of such securities occurring within a period of six months. The purpose of the provision, as stated in its opening sentence, is to prevent "the unfair use of information which may have been obtained by [the statutory insider] by reason of his relationship to the issuer . . . ." 15 U.S.C. § 78p(b).

In *Kern County* this Court stated that "[a]lthough traditional cash-for-stock transactions that result in a purchase and sale or a sale and purchase within the six-month, statutory period are clearly within the purview of § 16(b), the courts have wrestled with the question of inclusion or exclusion of certain 'unorthodox' transactions" such as mergers. The Court noted that in cases involving unorthodox transactions "the courts have come to inquire whether the transaction may serve as a vehicle for the evil which Congress sought to prevent—the realization of short-swing profits based upon access to inside information

—thereby endeavoring to implement congressional objectives without extending the reach of the statute beyond its intended limits." The Court also observed that "the prevailing view is to apply the statute only when its application would serve its goals" and, in endorsing the "possibility of abuse" approach, reaffirmed its statement in *Reliance Electric Co.* v. *Emerson Electric Co.*, 404 U.S. 418, at 424 n. 4 (1972), that "[i]n interpreting the terms 'purchase' and 'sale,' courts have properly asked whether the particular type of transaction involved is one that gives rise to speculative abuse." 411 U.S. at 593, 594-595.

In applying the possibility of abuse test to the facts in *Kern County,* the Court held that defendant Occidental, which became a more than 10% beneficial owner of stock in a target company through a tender offer, had not engaged in a "sale" within Section 16(b) when it exchanged its stock for new stock in the company which acquired the target company in a "defensive merger." In holding that the merger should not be deemed a "sale," the Court concluded that "the involuntary nature of Occidental's exchange, when coupled with absence of the possibility of speculative abuse of inside information, convinces us that § 16(b) should not apply to transactions such as this one," 411 U.S. at 600.

Accepting the issue as stated in *Kern County* to be not whether there was "actual abuse of insider information" or "intent to profit on the basis of such information" but whether a defendant "had or was likely to have access to inside information, * * * so as to afford it [or him] an opportunity to reap speculative, short-swing profits" from the unorthodox tranaction (Pet. App. B 6b-7b, 411 U.S. at 595, 596), the

Court of Appeals correctly held that Scurlock, as an outside director without access to inside information, was in a position similar to Occidental in *Kern County:*

> "... Scurlock was not, as we have seen, in control of, or a participant in, the merger negotiations. While a nominal director of ARC he was as removed from the actual negotiations between ARC and Susquehanna *and was as much of an outsider looking on as was Occidental in Kern County.* He did know Susquehanna was interested in a merger with ARC but, until the notice that the 'management' gave the stockholders on July 11, he was as ignorant of the actual terms offered by Susquehanna as every other stockholder, despite the fact that he was a nominal director, albeit an unwelcome one. When the notice of July 11 gave him substantial information on Susquehanna's offer, it gave all other stockholders the identical information. *He acquired no potential for any abuse of insider information.* Morever, until the directors' meeting on August 2 he had no prior understanding or conferences with other directors, so far as the record shows, and he had no more reason to know whether the offer of Susquehanna would be accepted or rejected than any other stockholder .... It is true Scurlock voted for the merger but so for all practical purposes did Occidental in *Kern County.* In any event, Scurlock certainly did not have independent control over the merger's outcome; he had no more control than the other three directors who voted for its approval. More important, Scurlock possessed no knowledge that might have helped him speculate in Susquehanna's stock. *The point is that at no time did Scurlock have an opportunity to exploit any insider information.* He was never favored by Sloan over any other stockholder in information on the proposed merger." (Emphasis added.) (Pet. App. B 11b-13b)

In contrast, the Court of Appeals held that, unlike any other defendant, Sloan by reason of his position as chief executive officer in charge of the merger negotiations acquired inside information affording him a possibility of speculative abuse:

> "... Sloan possessed specific financial information concerning ARC and Susquehanna between the date of the August directors' meeting of ARC and the distribution of the proxy statement in October; Sloan, and no other defendant, had knowledge of certain inside information that would have helped him to predict the future performance of Susquehanna stock; such knowledge is the source of his 'possibility of speculative abuse.'" (Pet. App. B 26b)

Petitioner does not directly challenge the correctness of the conclusion of the Court of Appeals that Scurlock at no time had any opportunity to exploit inside information relating to the merger. Instead she seeks to overcome that determination by two contentions, both ill-founded.

First, petitioner erroneously asserts that the Court of Appeals made it a condition to finding Scurlock liable under Section 16(b) that he be shown to have possessed actual inside information enabling him to engage in speculative trading in Susquehanna shares. From the Court of Appeals' detailed description of Scurlock's outsider status in relation to the merger, it is apparent that the court found nothing in the record to indicate that Scurlock either had or was likely to have access to inside information prior to the merger which would help him to speculate in the stock of Susquehanna. Accordingly, the rule of *Kern County* required a holding that, absent a possibility of abuse

of inside information, Scurlock was not liable under Section 16(b) as a result of his participation in the merger. The finding of the Court of Appeals that Sloan in contrast possessed inside financial information relating to the merger not shared by any other defendant, thus making him liable does not in any way indicate that the standard of *Kern County* was misapplied in the case of Scurlock.

The Court of Appeals correctly concluded, in accordance with *Kern County*, that Scurlock was so situated that he had no possible access to inside information that could lead to speculative abuse and therefore had no Section 16(b) liability. Another recent decision recognizes the correctness of the ruling below regarding Scurlock, noting that in *Kern County* and in this case defendants (Occidental and Scurlock) were locked outside so effectively that neither could have acquired inside information forming the basis for Section 16(b) liability, see *Allis-Chalmers Mfg. Co.* v. *Gulf & Western Industries, Inc.* [Current Transfer Binder] CCH Fed. Sec. L. Rep. ¶94,421 (N.D. Ill., January 30, 1974). It is also noteworthy that Judge Winter, dissenting on another ground (see pages 11-16, *infra*) agreed with the majority that Scurlock was "thoroughly immunized from access to inside information" since he "had no control over the merger negotiations," and "no access to information concerning the impending merger transaction," and stated that "[w]ere the possibility of speculative abuse test to be applied solely to events prior to the effective date of the merger, [he] would not quarrel too strenuously with the majority that Scurlock should not be held accountable for short-swing profits under § 16(b)." (Pet. App. B 35b-36b)

Second, petitioner argues that, because the merger gave rise to a possibility of abuse on the part of Sloan, the merger must be considered to involve a purchase under Section 16(b) for all directors, including Scurlock, irrespective of their knowledge or intent (Pet. 12). The contention that Scurlock and Sloan engaged in an identical transaction for purposes of Section 16(b) because they participated in the same merger is both simplistic and fallacious. Nothing in *Kern County* suggests that every statutory insider involved in a merger must automatically be deemed to have made a purchase if facts relating only to one insider require that result as to such insider. As noted, under *Kern County* no insider can be held liable under Section 16(b) for his participation in an unorthodox transaction such as a merger unless it appears that he "had or was likely to have access to inside information . . . so as to afford it [or him] an opportunity to reap speculative, short-swing profits" from the transaction, 411 U.S. at 596. The Court of Appeals correctly found that Scurlock had no such possible access to inside information concerning Susquehanna and therefore had no Section 16(b) liability.

II. The Court of Appeals, in determining whether Scurlock had an opportunity for speculative abuse that would require the merger to be treated as involving a "purchase" under Section 16(b), correctly took account only of events and circumstances up to the time of the merger.

The issue before the Court of Appeals was whether the merger involved a "purchase" by any defendant for purposes of Section 16(b). Under *Kern County* resolution of that issue required a determination whether the position or conduct of any defendant in

relation to the merger gave rise to a possibility of abuse that called for treating the merger as involving a purchase of stock in the surviving company by such defendant. The court below correctly held that the "merger is the cut-off date" for such determination, and that subsequent events are not relevant except as they may reveal the extent of prior knowledge leading to possible abuse (Pet. App. B 19b).

Petitioner contends that the Court of Appeals erred in excluding from consideration events and circumstances after the merger in deciding that it did not involve a "purchase" by Scurlock.[4] In essence the argument is that anyone who acquires stock in a merger and becomes a statutory insider in the surviving corporation shall be conclusively presumed to have access to insider information useful in timing his subsequent sale of stock which requires that his acquisition of stock in the merger be retroactively treated as a "purchase" within Section 16(b). As the majority opinion observes, this approach misapplies the rule of *Kern County*. The rule applies to only one transaction, the exchange of stock pursuant to a merger. In *Kern County* the question was whether the merger involved a "sale" of Old Kern stock, making it appropriate to examine events between the admitted earlier purchase and the merger to determine whether a possibility for abuse existed. Here the merger was the opening transaction followed by an admitted sale,

[4] It is not clear whether petitioner is arguing that both matters before and matters after the merger up to the time of the sale of shares must be considered or, as the dissent urged, only post-merger matters. If petitioner now embraces the view of the dissent, she cannot consistently also rely (as she does in Point I) on alleged error by the Court of Appeals in its approach to the issue of pre-merger possibility of abuse.

and again the only appropriate inquiry was whether events or circumstances leading up to the merger involved a possibility of speculative abuse requiring treatment of the merger as resulting in a "purchase" within Section 16(b).

The view now urged by petitioner is not only at odds with *Kern County* but would lead to anomalous and unfair results and constitute an extension of Section 16(b) beyond its intended application. It would, as noted, automatically make any person who becomes a statutory insider by reason of a merger automatically subject to Section 16(b) liability should he sell any stock acquired in the merger within six months thereafter. A conclusive presumption would be indulged which would make meaningless the possibility of abuse test which this Court established in *Kern County* as the guide for determining whether an unorthodox transaction constitutes a purchase or sale within Section 16(b). Thus, for example, one not a statutory insider of the disappearing company in a merger whose only connection with the merger was the receipt of more than ten percent of a class of equity stock in the surviving company making him a statutory insider of the surviving company would be liable for any profit realized on a sale of new shares within six months because the merger would be viewed retroactively as involving a "purchase" by him.

Petitioner's argument and the dissent below confuse the limited scope of Section 16(b) with the role played by other provisions of the federal securities laws designed to curb manipulative abuses by insiders. Scurlock's sales were made pursuant to an effective registration statement filed by Susquehanna under the Securities Act of 1933, 15 U.S.C. § 77a. As a director, Scur-

lock in effect warranted that the registration statement did not contain untrue statements of material facts or omit material facts concerning Susquehanna, 15 U.S.C. § 77k(a)(2), and with Susquehanna had a continuing statutory obligation to see that the registration statement included all material information concerning Susquehanna and to update such information if necessary, see I L. Loss, Securities Regulation, 290-293 (2d ed. 1961). Further, Scurlock's sales were subject to Section 10(b) of the 1934 Act, 15 U.S.C. §78j(b), and Rule 10b-5 thereunder, 17 C.F.R. § 240.10b-5 (1973), which are designed to prevent abuses of inside information by any person in connection with the purchase or sale of a security and are not dependent on a finding of a matching purchase or sale by an insider within six months before or after the transaction, see *SEC* v. *Texas Gulf Sulphur Co.*, 258 F. Supp. 262, 278 (S.D.N.Y. 1966), *aff'd in part and rev'd in part on other grounds*, 401 F.2d 833 (2d Cir. 1968), *cert. den.* 394 U.S. 976 (1969), 404 U.S. 1005 (1971), *reh. den.* 404 U.S. 1064 (1972); *Fischman* v. *Raytheon Mfg. Co.*, 188 F.2d 783, 787 (2d Cir. 1951). Where, as here, no possibility of abuse by Scurlock existed in connection with the merger, he was entitled to have his subsequent transactions in stock of Susquehanna governed by the same rules applicable to others who were Susquehanna insiders. Those who were officers and directors of Susquehanna before the merger and continued as such thereafter could, and in fact did, sell Susquehanna securities within six months of the merger without any question of liability under Section 16(b).[5] Petitioner has estab-

[5] See Official Summary of Security Transactions and Holdings, U. S. Securities and Exchange Commission, for the months of January, February, March, April, May and June, 1968 (Volume 34, Nos. 1-6).

lished no justification for assessing against Scurlock liabilities under Secton 16(b) to which others similarly situated were not subject.

The dissent below finds an anomaly in examining conduct or events before the merger for possibility of abuse by persons who do not become insiders of the surviving company until after the merger. But it is not unreasonable to hold that, if one who becomes an insider had access to information before the merger creating a possibility of speculative abuse in the securities of the surviving company, the merger exchange should be treated as a "purchase" of such securities which will lead to Section 16(b) liability upon their sale at a profit within six months thereafter. The dissent, on the other hand, would ignore everything that occurs up to and at the time of the merger, would conclusively presume that anyone becoming a statutory insider has the opportunity for speculative abuse in timing his conventional sale of shares within six months after the merger (a transaction not subject to the possibility of abuse standard), and would then require an automatic retroactive finding that the earlier merger transaction involved possible speculative abuse and therefore was a "purchase" within Section 16(b).[6] Such approach constitutes, on analysis, nothing less

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[6] *Adler* v. *Klawans*, 267 F.2d 840 (2d Cir. 1959), relied on in the dissent (Pet. App. B 34b-35b) does not support petitioners' position. In imposing Section 16(b) liability upon a defendant who was an insider at the time of sale but not of the prior purchase, the decision deals only with a conventional purchase and sale and does not involve the issue whether an initial unorthodox transaction should be viewed as a "purchase." The decision rests in good part on the fact that Section 16(b) applies to a ten percent beneficial owner only if he is such both at the time of purchase and sale whereas there is no such limitation in the case of officers and directors.

than an abandonment of the possibility of abuse test adopted by this Court in *Kern County*, which requires a decision treating an unorthodox transaction such as a merger as a "purchase" or "sale" to be based on a finding that "the particular type of transaction involved is one that gives rise to speculative abuse." 411 U.S. at 595.

Petitioners argument for a retroactive, automatic finding of possibility of abuse in relation to a prior merger transaction must be rejected as an unwarranted and unfair extension of section 16(b) liability in conflict with the rule of *Kern County*.

III. The decision below presents no important question of federal law warranting review.

Twice within the past three terms the Court has construed Section 16(b). In *Reliance* it applied the section in accordance with its terms to conventional purchase and sale transactions. In *Kern County* it resolved almost 40 years of varying and sometimes conflicting interpretations in the lower federal courts regarding the application of the section to unorthodox transactions such as a merger by requiring a determination on the facts in each case whether an opportunity for speculative abuse is presented to the statutory insider. The two decisions provide ample guidance to lower courts in applying Section 16(b), and this case provides no occasion for the Court to revisit the section.

As noted, the Court of Appeals delayed decision until this Court had decided *Kern County*, and then proceeded with care and discrimination to apply its possibility of abuse standard with differing results among the defendants depending on the facts regarding their relationship to the merger. The decision as to Scur-

lock is in accord with a recent district court decision in another circuit which applied the possibility of abuse test to make Section 16(b) inapplicable to an acquisition of shares in a merger by a director and minority shareholder of the merged company who became a director of the surviving company but was not instrumental in planning or achieving the merger and could not have prevented it although he could have "cashed in" his shares rather than exchange them, see *Morales* v. *Arlen Realty & Development Corp.*, 352 F.Supp. 941 (S.D.N.Y. 1973).

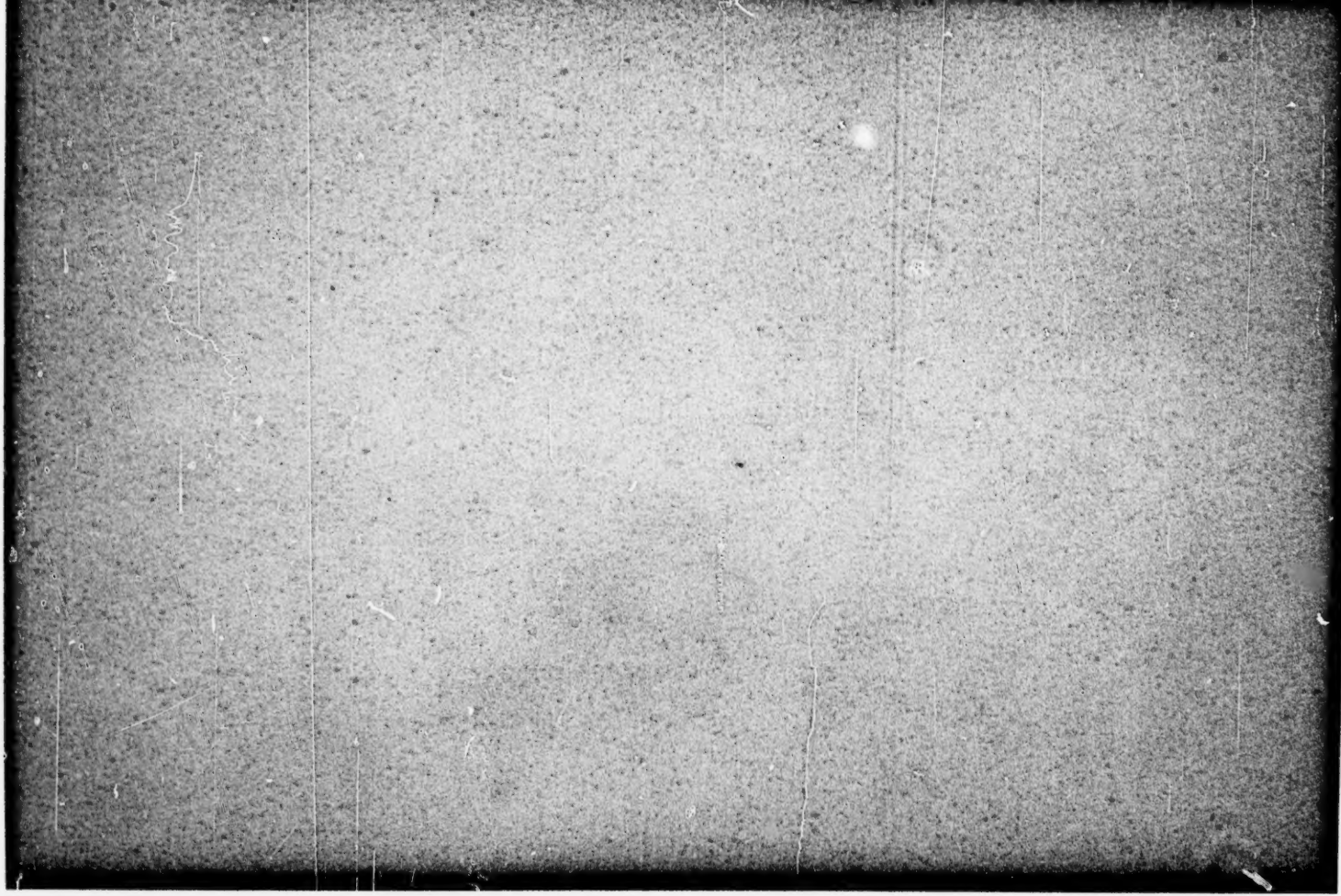
The possibility of abuse test established in *Kern County* was applied by the Court of Appeals in a manner that demonstrates its efficacy as a guide for application of Section 16(b) only to the "particular type of transaction . . . that gives rise to speculative abuse." The decision as to Scurlock provides no reason for this Court to restate or reexamine the possibility of abuse test it has so recently approved.

Respectfully submitted,

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May 30, 1974



SUPREME COURT, U. S.

IN THE

Supreme Court of the United States

OCTOBER TERM, 1973

No. 73-1638

BETTY L. GOLD, on Behalf of the SUSQUEHANNA CORPORATION,

Petitioner,

v.

ARCH C. SCURLOCK and GLENN L. SLOANE,

Respondents.

ON PETITION FOR A WRIT OF CERTIORARI TO THE UNITED STATES COURT OF APPEALS FOR THE FOURTH CIRCUIT

BRIEF FOR RESPONDENT GLENN L. SLOANE IN OPPOSITION

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OPINIONS BELOW

The opinion of the District Court (App. A of Petition) is reported at 324 F. Supp. 1211 (E.D. Va. 1971). The opinion of the Court of Appeals for the Fourth Circuit and the dissenting opinion (App. B of Petition) are reported at 486 F.2d 340 (4th Cir. 1973).

JURISDICTION

The jurisdictional requisites are adequately set forth in the Petition.

QUESTIONS PRESENTED

I. Did the Court of Appeals, in determining Respondent Sloane's liability under Section 16(b) of the Securities Exchange Act of 1934, correctly apply the "possibility of speculative abuse" test, as set out in *Kern County Land Co. v. Occidental Petroleum Corp.*, 411 U.S. 582, in holding that one director may be liable for a transaction and a non-director may not be.

II. Under the facts of the instant case, where the issue was whether the merger of ARC into Susquehanna constituted a "purchase" within the meaning of Section 16(b), did the Court of Appeals err in making that determination depend on facts and circumstances prior to and at the time of the merger, rather than on facts and circumstances during the six-month period after the merger.

III. Did the Court of Appeals err in applying the test set out by this Court in *Kern County Land Co v. Occidential Petroleum Corp.*, in holding that where the District Court found, "as the evidence clearly warranted", that Respondent Sloane had no possible opportunity for abuse, a conclusion of non-liability necessarily followed.

STATUTE INVOLVED

The provisions of Section 16(b) of the Securities Exchange Act of 1934, 15 U.S.C., §78 p(b), are set forth in the Petition at page 3.

STATEMENT OF THE CASE

This case grows out of the merger between Atlantic Research Corporation ("ARC") and The Susquehanna Corporation ("Susquehanna") in December, 1967. Pursuant to that merger, ARC shares were exchanged for shares of newly-issued Susquehanna preferred stock. Respondent Glenn L. Sloane, a vice-president of ARC, exchanged his shares of ARC, as did all ARC shareholders, for Susquehanna preferred. Within six months of the merger, on May 6, 1968, Sloane sold 500 of his Susquehanna shares.

Petitioner brought suit as a shareholder of Susquehanna against Respondent Sloane and other defendants under Section 16(b) of the Securities Exchange Act. She alleged that Respondent "purchased" shares of Susquehanna preferred stock within the meaning of Section 16(b) when he exchanged his ARC shares for Susquehanna shares pursuant to the ARC-Susquehanna merger. Petitioner's case rested on matching this "purchase" of Susquehanna shares with the 500 shares of Susquehanna that Respondent sold within six months of the merger.

Respondent Sloane, in partnership with his brother, founded the R & G Sloane Manufacturing Co. located in California. The Company was purchased by ARC in April, 1961 and was operated as a division of ARC. After the merger of ARC and Susquehanna, effective December 4, 1967, R & G Sloane became a division of Susquehanna. On August 28, 1969, R & G Sloane was incorporated and became a wholly-owned subsidiary of Susquehanna. Respondent Sloane's duties and responsibilities as an officer of ARC and of Susquehanna always have been to the R & G Sloane division. He has never been a director of Susquehanna, nor part of central corporate management.

Sloane took no part, as an officer of ARC, in negotiations leading to the merger of ARC and Susquehanna. He was not a member of the Board of Directors which voted to recommend the merger with Susquehanna on August 2, 1967. His duties were solely confined to the operations of R & G Sloane division and were not related in any manner to the overall corporate affairs of ARC. Indeed, the District Court found that there was no evidence that Sloane had an opportunity to avail himself of any inside details of the merger.

On December 1, 1967, Sloane was elected by the Susquehanna Board of Directors as an officer of the Atlantic Research Group, a division of Susquehanna. On April 26, 1968, Sloane was elected a Vice President of Susquehanna by the Board of Directors. On May 6, 1968, Sloane sold 500 shares of Susquehanna preferred stock.

In its opinion, the District Court ostensibly adopted the "possibility of abuse" test. It then held that Respondent Sloane, although there was no evidence indicating that he had an opportunity to avail himself of inside information, was liable because he was a corporate officer. The Court of Appeals reversed, applying the rule of "possible opportunity for abuse", and stating "And when the District Court found, as the evidence clearly warranted, that Sloane had no such opportunity, a conclusion of non-liability on Sloane's part necessarily followed." (App. B, p. 23b, to Petition).

In addition, the District Court held defendants Arthur Sloan, Daniel McBride and Arch C. Scurlock liable and Keith E. Rumbel not liable. McBride was not a party in the appeal. The Court of Appeals modified the judgment as to Arthur Sloan, affirmed the dismissal

as to Rumbel, and reversed the judgments of liability as against Scurlock and Sloane. The Petition is filed as to Scurlock and Sloane only.

ARGUMENT

The Petition sets forth no issue warranting review by this Court on certiorari. The gist of the Petition is the contention that the Court of Appeals wrongly decided the case. That contention is not only unwarranted, it presents no basis for review by this Court. Petitioner is not entitled to review simply because she feels the Court of Appeals was wrong.

Here, the Court of Appeals applied the principles recently set forth by this Court in *Kern County Land Co. v. Occidental Petroleum Corp.*, 411 U.S. 582, to the evidence and specific facts of this case.

The specific issue herein was whether the merger of ARC and Susquehanna constituted a "purchase" of Susquehanna shares by defendant ARC stockholders, within the meaning of Section 16(b). A judicial conflict had developed as to how such "unorthodox" transactions, such as corporate mergers, were to be construed. *Kern County* resolved this conflict, adopting a pragmatic test, and confining the application of the statute to situations where "the particular type of transaction involved is one that gives rise to speculative abuse." 411 U.S. at 595. The issue is not whether there was actual abuse of information, but whether the Respondent had or was likely to have access to inside information, so as to afford him an opportunity to reap speculative, short-swing profits. *Id.* at 596.

This "possibility of abuse" test has been adopted by Courts in recent years, culminating in *Kern County*. *Ferraiolo v. Newman*, 259 F.2d 342 (6th Cir. 1958),

cert. denied 359, U.S. 927; *Blau v. Max Factor*, 342 F.2d 304 (9th Cir. 1965); *Newmark v. RKO General Inc.*, 425 F.2d 348 (2d Cir. 1970), *cert. denied*, 400 U.S. 854.

This test was specifically applied by the Court of Appeals in the instant case. (App. B, p. 5b, Petition). Such a test necessarily involves examination of the evidence and specific facts as to each individual as they relate to the merger in question. The Court of Appeals performed an exhaustive analysis as to the situation of each defendant. Any review of its decision can only be a review of specific facts and evidence. Such analysis is not a proper basis for review by this Court. *United States v. Johnston*, 268 U.S. 220.

Further, under the rule set forth in *Kern County*, each transaction in each and every case must turn on its own particular facts. These facts will be different in every case. A review of this decision therefore, can only affect the parties to this case, and no others. The principle, or test, established by *Kern County* has been followed by the Court of Appeals, and the specific facts of the instant case have been analyzed and tested by the rule.

I.

THE DECISION BELOW IS IN CONFORMITY WITH THIS COURT'S DECISIONS

The Petition is not directed at the facts and circumstances surrounding Respondent Sloane's situation, but rather toward Respondent Scurlock. Petitioner has, however, wrongly characterized the opinion of the Court of Appeals, in her statement of the question, her reasons for granting the writ and her argument.

The Court of Appeals held, as to Respondent Sloane, that since there was no possible opportunity for abuse, there was no liability. As to Respondent Scurlock, the application of the test was the same, the Court stating "the point is that at no time did Scurlock have an opportunity to exploit any insider information." (App. B, p. 13b, of Petition). The Court of Appeals did not hold that an insider must actually possess inside information to be held liable under Section 16(b).

The Court of Appeals adopted the pragmatic test of *Kern County*. It correctly applied it to the factual situations involved. The decision was in complete conformity with this Court's recent decision in *Kern County*.

II.

THE DECISION BELOW IS CLEARLY CORRECT

In an orthodox situation—a conventional purchase and sale within six months—Section 16(b) liability attaches automatically. However, where there is an unorthodox transaction, such as a merger, at either the purchase or sale end of the six-month period, the issue is whether such a transaction was a purchase or sale for the purposes of Section 16(b). Here, the sale within six months after the merger was admitted by all defendants. The sole issue was whether the merger was a purchase.

The "possibility of abuse" test is used to determine that question – whether or not the merger constituted a purchase. Only the events and circumstances prior to or at the time of merger are determinative of whether the particular transaction – here the merger – gave rise

to the possibility of speculative abuse. If so, there was a "purchase". If not, there was no "purchase". If there were no "purchase", there is no liability from the subsequent sale.

Petitioner's attempt to expand the consideration of events to those occurring *after* the merger, up to the time of sale, misconstrues this Court's decision in *Kern County*. Section 16(b) is not an antifraud provision which forbids the fraudulent manipulation of securities. The only issue in the instant case was whether or not there was a possibility of speculative abuse in the merger, thereby constituting the merger a "purchase".

Circumstances after the merger are not relevant in determining whether there was a possibility of speculative abuse when the transaction occurred. The Court of Appeals was correct in its rulings. Disagreement with that decision cannot convert it into an important question of federal law.

CONCLUSION

For the foregoing reasons it is respectfully submitted that this Petition for a Writ of Certiorari be denied.

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